


**2019-2022 BATCH INTERNSHIP TITLES OF B.COM DEPARTMENT**

SI NO	REG NO	NAME	COMPANY	project tital
1	C1915601	Abhilash SM	Sri Lakshmijanardhana industries	A study on comparitive analysis
3	C1915610	Bhoomika N	New consolidated construction co.ltd	A study on budget and budgetory control
4	C1915611	Chaithanya R	UCO Bank	Experencial learning about organization
5	C1915613	chandra teja R	SRS Enterprises	cash management
6	C1915616	charan Gowda P	New consolidated construction co.ltd	A study of working capial management
7	C1915619	Deepashree B	ITC ltd	A study on import clrance process in india
8	C1915624	guru prasad GD	S AND Y Advisory services pvt ltd	challenges in implementation of GST in India
9	C1915629	Kavya S	A study on comparitive analysis	A study on comparitive analysis
12	C1915637	meghana Y M	Sri Lakshmijanardhana industries	A study on comparitive analysis
13	C1915638	mithun B	Trigno engennering pvt ltd	inventory management
14	C1915639	mohammad salman	ITC ltd	study on cash management
15	C1915641	monik gowda C N	krushi experts	study on cash management
16	C1915642	monisha M	Teleindia networks pvt ltd	impact on accounts payable
17	C1915643	nikitha N V	AMS and accociated chartared accountant	Accounts and finance activity
18	C1915644	munikrishna T	Shekar and Yathish Chartered accountant private ltd	Implementation of taxation under IT act
19	C1915645	N . navaneetha	AMS and accociated chartared accountant	Accounts and finance activity
20	C1915646	nandini D M	Nodal system control	a study on nodal system control
21	C1915648	navyashree C B	sanjana enterprice pvt ltd	Study of customer data analysis related to marketing
22	C1915649	navyashree N	ITC ltd	Financial performance and payment terms
23	C1915651	nida kousar	Classic tools manufacturing industry	Analysing the growth and financial position
24	C1915654	nishanth M	Sri Lakshmijanardhana industries	A study on comparitive analysis
25	C1915657	rajesh K	SRS Enterprises	cash management
26	C1915661	sameer S	Vinaykumar & Company	report on charted accounts
27	C1915662	sandeep kumar B M	S AND Y Advisory services pvt ltd	challenges in implementation of GST in India
28	C1915666	sneha S	Teleindia networks pvt ltd	Study on netwok access control
29	C1915669	spoorthi C J	adithya auto products and engerring pvt ltd	study on auto products and overview
30	C1915670	srinivasa R V	Nodal system control	study on nobal system control
31	C1915671	sukanya V	Sri Lakshmijanardhana industries	A study on comparitive analysis
32	C1915673	supriya S A	ITC ltd	Financial performance and payment terms
33	C1915680	umme tarab sultana	Sir MV elevaters	reward system and its impact on employes
34	C1915684	venugopal S	ITC ltd	financial and statical analysis

  
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35	C1915640	mohammed fardeen	Dudsters total solutions service pvt ltd	study on comparative statement
36	C1915633	madhu NM	At Krushi exports	inventory management
42	C19156579	Tejaswini	Teleindia networks pvt ltd	network services and application
46	C1915631	Lavana Y R	Muthoot Finance	Study on gold mortagage
47	C1915658	Renuka H R	Sri Lakshmijanardhana industries	A study on comparitive analysis
48	C1915667	Somusundar	Sadhana BM Pvt ltd	Experencial learning about tally under accounts
49	C1915606	Ambika	Study on import clearence process in india	A study on import clrance process in india
50	C1915636	Mega J	Sri Bhavani silks	Analysing the growth and financial position
51	C1915617	Chethana M	Vinaykumar & Company	study of chartered accounts
52	C1915613	Chandana R	Reddy electronics and home appliances	taxation
53	C1915614	Bhavani M	Reddy electronics and home appliances	Accounts and finance activity
54	C1915687	Yoga nanda	Vinaykumar & Company	study of chartered accounts
55	C1915656	Promad N	Vinaykumar & Company	study of chartered accounts
58	C1915607	Anitha D N	Shekar and Yathish Chartered accountant private ltd	Implementation of taxation under IT act
59	C1915686	Vinay M	Chandran and raman chartered Accountants	The role of auditors in froud detection prevention and reporting
60	C1915632	Likitha G M	Classic tools manufacturing industry	Analysing the growth and financial position
61	C1915647	Navaneeth H K	Auditya auto products and engineering india pvt ltd	study on auto products and overview
62	C1915672	Sunil kumar	Vinaykumar & Company	study of chartered accounts
63	C1915683	Vedha N	Teleindia networks pvt ltd	impact of telecom industry on indian
64	C1915643	Munegowda T M	Kimberlite Chemicals india pvt ltd	A study on impact of GST in organization
65	C1915608	Aruna M B	Sri Lakshmijanardhana industries	A study on comparitive analysis
66	C1915605	Akashay gowda	ITC ltd	study on import clearance process in india

  
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### BBA 2019-22 Batch Internship Titles

Sl.No.	Reg. No.	Name of the Student	Company	Project title
1	B1912201	AIMAN KABIR	pro radio networks	brand strategy
2	B1912203	Bhavyashree B M	CIS co	training and development in CIS
4	B1912206	Chenna Pavan Kumar	Exide industries pvt ltd co	customer satifaction exide batteries for two wheeler
5	B1912207	Deepika S Prabhakar	galenteria technologies hubli	reward system and its impact on employees
6	B1912208	Dhanush M	kosamattam finance pvt ltd	study on employee motivation
7	B1912209	GANESH SRAVISTA KP	DHL co	logistic system in DHL
8	B1912210	HEMANTH KUMAR E	Angle one private ltd	report on reward system and its impact on employees
9	B1912212	Madankumar M	MMTV chikkaballapura	A study on impact of technology on employee engagement
11	B1912215	Nagasarapu Mahendra	Royal enfield motorcycle ltd	Consumer satisfaction
12	B1912216	NIGAR SULTANA	RCS technologies	training and development in RCS
13	B1912217	Pavithra S	XCEL consolidator services pvt ltd	employee job satifaction
14	B1912218	Prakash K	Amazon	A study on customer satifaction
15	B1912219	Sahil Abbas	KC overseas	Internship on student success associate
16	B1912220	shaziya s	Citihut realty pvt ltd	Realistic services
17	B1912221	Sneha M	PCARD bank	Study on primary co operative agriculture and rural development
18	B1912222	SUNILKUMAR N	Goodwill wealth management	job satifaction and impact on employees
19	B1912223	Yerragudi Vijaykumar	myntra	marketing stratagy in myntra
20	B1912224	YERRANAGULA MADHAV	Naturest pharma pvt ltd	marketing stratagy of Naturest pharma pvt ltd
21	B1992008	Adarsh S R	SP traders	Training and development of employees

  
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# IIBS

## INTERNATIONAL INSTITUTE OF BUSINESS STUDIES

# 75, Muthugadahalli, Jala Hobli, Bangalore North, Bangalore - 562 157.

Name : Dhanush .....

Subject : Business Regulation ..... Trimester BBA 4<sup>th</sup> Sem ..... Sec .....

Sl. No.	Particulars	Test Date	Page No.	Marks Awarded	Signature of Faculty Incharge
1.	Test - I				
2.	Test - II				
3.	Test - III				
4.					
5.					

Marks	
Max	Obtained
05	05

*[Signature]*  
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*[Signature]*  
Signature of the Student

*[Signature]*  
Signature of  
H.O.D.

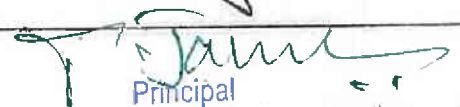
## Assignment - 1

### Environment Protection Act 1986 -

An environment protection act 1986 provide for the protection and improvement of environment and for matters connected therewith.

#### Objectives of this Act:-

- \* Aims at protecting and improving the environment and prevention of hazards to human being, other living creatures, plants and property.
- \* To co-ordinate the activities of the various regulatory agencies already in existence under the law.
- \* Creation of an authorities with adequate power for environmental protection.
- \* To ensure sustainable development of the environment.
- \* To enact general law on environmental protection for regulation of discharge

  
Principal

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## BLUE BOOK

### INTERNAL ASSESSMENT BOOK

Name ..... Rashmitha . M .....

Subject..... Human resource management ..... BBA 2<sup>nd</sup> sem.

Sl.No.	PARTICULARS	Test Date	Page No.	Marks Awarded	Signature of Staff Incharge
1.	TEST - I				
2.	TEST - II				
3.	TEST - III				
4.					
5.					

## Certificate

This is to Certify that Smt./ Sri Rashmitha . M ..... has Satisfactorily completed the course of Assignment prescribed by the ..... University for the semester BBA 2<sup>nd</sup> Sem... Degree Course in the Year 2021.... / 2022.....

MARKS	
MAX	OBTAINED
05	05

Rashmitha  
Signature of the Student

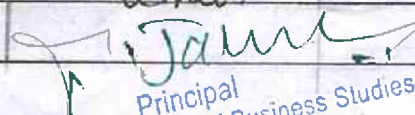
Bilal  
Signature of H.O.D.

T. Jany  
Principal  
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Anishya  
Signature of the Staff Member  
(Incharge of the Batch)

## Assignment

1. What is Personal Management? Difference between Human Resources Management & Personal Management. According to Flippo, "Personal management is the planning, organizing, compensation, integration and maintenance of people for the purpose of contributing to organizational, individual and societal goals".

Basic	Personnel management	Human resource management
Meaning	The aspect of management that is concerned with the work force and their relationship with the entity is known as personnel management.	The branch of management that focus on the most effective use of the man power of an entity, to achieve the organizational goals is known as HRM.
Approach	Traditional	Modern
Treatment of man power	Machines or tools	Asset

  
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I

2) Two objectives of HRM are:

\* Personal objective

\* Social objective.

3) Staffing means, selecting the right person to right job and training the workers for the job.

II

6) Human Resource Management:

HRM is nothing but making to achieve the objectives of the organisation.

Functions of HRM are:

\* HRM strategies

\* Equal employment opportunities

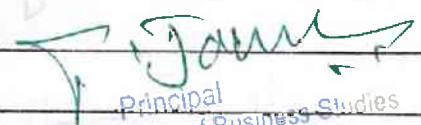
\* Staffing

\* Talent management and development

\* Total rewards

\* Risk management and workers protection

\* Employee relation.





# C O N T E N T S

Sl. No.	Date	Particulars	Date of Submission	Marks Obtained	Initials of Staff	Page

## CERTIFICATE

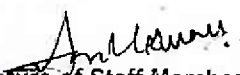
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satisfactorily completed the course of assignment prescribed by the..... BCU .....  
..... University for the Semester..... V BBA ..... degree  
Course in the Year 2020.....2021.....

Marks	
Max	Obtained
30	12

  
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Signature of the Student

Head of the Department

  
Signature of Staff Member incharge of the Batch

Section - A

2014

① Give the meaning of Margin of Safety  
 It is the difference between actual sales and sales @ BEP. In other words, it is the amount by which actual volume of sales exceeds the BEP.

② What do you mean by Variance?  
 Variance is the difference b/w the standard cost and the actual cost incurred during the given period of time.

2018

③ What is Flexible Budget?  
 It is the one which is designed to change in accordance with the level of activity with actual and attaining the particular objective.

d) Calculate the Break Even point in which Fixed Cost ₹ 1,20,000  
 Variable Cost per unit ₹ 10. Selling price per unit ₹ 16.

$$\text{Contribution per unit} = \text{Selling Price per unit} - \text{Variable Cost per unit}$$

$$= 16 - 10$$

$$\text{Contribution per unit} = 6 \text{ per unit}$$

$$\text{Break Even Point (in unit)} = \frac{\text{Fixed Cost}}{\text{Contribution per unit}}$$

$$= \frac{1,20,000}{6}$$

$$\text{Break Even point} = 20,000 \text{ units}$$

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## BLUE BOOK

Name Shailaja Vishwakarma  
Class VII sem BBA  
Subject E-Business  
School \_\_\_\_\_

*T. J. Jang*  
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8

10-000 12-00

## E-BUSINESS

I Answer the following.

1. Mention the advantages of E-commerce.

- 
1. Work is done faster and consume less time.
  2. Less effective
  3. Less Transportation
  4. Consume Less Time.
  5. More effective and efficient.

2. Define business

Business refers to the economic activities of buying and selling of goods and services and it also includes in production and distribution process. In other words it is the interaction between two or more people for the process of doing economic activities of buying and selling of goods and services.

Section.

# BLUE BOOK

## INTERNAL ASSESSMENT BOOK

Name Amrutha M.....


Subject Advanced Accounting..... Class 5th sem B.com.....


Sl.No.	PARTICULARS	Test Date	Page No.	Marks Awarded	Signature of Staff Incharge
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### Certificate

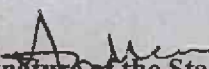
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..... Degree Course in the Year 2020 - 20 21

MARKS	
MAX	OBTAINED
30	27

  
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Signature of  
H.O.D.

  
Signature of the Staff Member  
(Incharge of the Batch)

24/10/2021



## First Internal Test.

### Section - A.

a. It refers to the discount earned on bills discounted for the future period or it is the unearned amount of discount received by the bank.

b. Section 42 of banking regulation act, every scheduled and non-scheduled bank must deposit with RBI of an equal amount of 3% of its time and demand liability. (i.e. Total amount of gold and security)

c. The present percentage of cash Reserve Ratio is 3%.

d. According to section 7(1) of Banking Regulation Act, every banking company Incorporation in India must transfer at least 25% of its annual profits (before declaring dividend) to statutory reserve.

## CONTENTS

Sl.No.	Date	Particulars	Date of Submission	Marks Obtained	Initials of Staff	Pages

## CERTIFICATE

This is to certify that Smt./Sri..... Yo Madhav ..... has Satisfactorily completed the course of Assignment prescribed by the..... BCU ..... University for the semester..... III<sup>rd</sup> Sem BBA ..... Degree course in the Year..... 2020-21.....

MARKS	
MAX	OBTAINED
05	05

*[Handwritten Signature]*  
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Head of the Department

*[Handwritten Signature]*  
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*[Handwritten Signature]*  
Signature of Staff Member  
(Incharge of the Eatch)

# 1<sup>st</sup> assignment

## Features or Characteristics of HRM

The characteristics of HRM can be summarized as follows:

### 1. Human Resource planning:


It is understood as a process of forecasting an organization's future demand and supply for the right type of people in the right number. It is through this activity, which helps the organization to know how many employees exist in the organization and how many are required to perform the current jobs and as to how many are required to perform the future jobs.

### 2. Job Analysis:

It is the process of studying and collecting information relating to the operations and responsibilities of a specific job. The immediate products of this analysis are job description and job specification.

### 3. Recruitment and Selection:

Recruitment is the process of stimulating the candidates to apply for jobs. Selection is a process of identifying the most eligible candidate for a particular job.

  
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# RIO BLUE BOOK

## INTERNAL ASSESSMENT BOOK

Name... *Chandana R*

Subject... *Income Tax*.....Class... *final year B.com*

Sl.No.	PARTICULARS	Test Date	Page No	Marks Awarded	Signature of Staff Incharge
1	TEST - I				
2	TEST - II				
3	TEST - III				
4					
5					

### Certificate

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MARKS	
MAX	OBTAINED
<i>20</i>	<i>10</i>

*T. Jany*  
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*Chandana R*  
Signature of the Student

Signature of  
H.O.D.

Signature of the Staff Member  
(Incharge of the Batch)

Section - A

1. Earned income means the income which consists of 10,000 that was coming from betting horse race, winning from lottery & this income which comes, superfluous is known as earned income.
2. The standard deduction for family pension is  $\frac{1}{3}$

$$\begin{aligned} \text{pension} &= 48000 \times \frac{1}{3} = 16000 \quad \text{or } 33.3\% \\ 48000 - 16000 &= 32000 \end{aligned}$$

Section - C

6. Computation for Mr. Subhash  
 Status: Resident P.Y.: 2019-20  
 FY: 2020-21 Name: Mr. Subhash.

particulars	Drct	Ind.
a. Interest on securities		6000
b. winning from horse races		12500
c. Income earned from sub-betting of horse	10500	
d. Expenses incurred on sub-betting	-500	10000
e. Dividend from a foreign company		86000
f. Interest on postal saving bank a/c		2000
g. Ground rent for land in Chennai		5000
h. Income from agricultural land in Karnataka		20000

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## BLUE BOOK INTERNAL ASSESSMENT BOOK

Name Chandana R

Subject Income Tax - 2 Class B. Com. 6<sup>th</sup> Sem

Sl.No.	PARTICULARS	Test Date	Page No.	Marks Awarded	Signature of Staff Incharge
1.	TEST - I				
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5.					

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MARKS	
MAX	OBTAINED
05	05

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T. Jany  
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1. from the following profit & loss a/c of Mr. K.C. Saha a manufacturer, calculate the taxable income from his for the year ending 31/3/21.

Profit & Loss a/c		Profit & Loss a/c	
Salary to employees	95000	Gross profit	3000
Advertisement exp in cash	24000	int on securities	1400
General expenses	16000	Income from HP	2500
Entertainment exp	22000	Bad debts recovered	
Bad debts	1500	(allowed earlier by	
Drawings by proprietor	24000	IT authority)	1200
GST (due & paid on 1/7/20)	6000	profit on sales of	
int on proprietor's cap	7000	import licenses	8000
repairs	2500		
rent	91000		
Legal expenses	5000		
Depreciation	15000		
Bonus (due)	6000		
Bonus to proprietor	4000		
motor car purchased	72000		
exp on car during the year	12000		
donations	2000		
Employee family planning exp	6000		
Net profit	90000		
	431000		

**T. J. J.**  
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He gives you the full additional information

a) 23000 was spent on the purchase of land and it included in legal expenses



Redefining Leading Talents

# IIBS

## INTERNATIONAL INSTITUTE OF BUSINESS STUDIES

# 75, Muthugadahalli, Jala Hobli, Bangalore North, Bangalore - 562 157.

Name : Pallavi B V

Subject : Banking Law & Operation Trimester 2<sup>nd</sup> Sem Sec B.com

Sl. No.	Particulars	Test Date	Page No.	Marks Awarded	Signature of Faculty Incharge
1.	Test - I			17/20	
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5.					

Marks	
Max	Obtained
17	20

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## Internals-1

I

Q Define Banker

→ According to the Oxford dictionary "Bank is an establishment for the custody of money which it pays out on customer's order".

II

Q Explain the kinds of lending facility

1) Cash Credit: This is a permanent arrangement and the customer need not draw the sanctioned amount at once, but customer can draw the amount as and when required.

2) Overdraft: This is a type of loan sanctioned upto a certain limit against a current account. Overdraft means Over drawing the current account upto the sanctioned limit.

3) Demand loans: A demand loan is that loan which can be recalled on demand. The salient feature of this loan is the entire amount of the loan allowed is paid to the bank at one time.

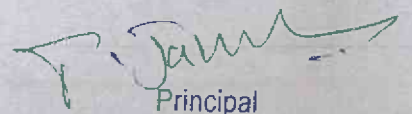
Principal

11BS

Name :- Lavanya. M

Class :- Bcom 2<sup>nd</sup> Sem  
(2017-18)

Sub :- Banking Law & Operation.



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International Institute of Business Studies

# 75, Muthugadahalli, Jala Hobli,

Bangalore North - 562 157.

Branch Name & Address # 24, Main Road... KYC Number... Customer ID... Account No. 0491910475012

INSTRUCTIONS: Please fill in BLOCK letters only. Please leave one space blank between two words. Tick the appropriate boxes.

APPLICANT'S DETAILS: Institution: Individual Proprietorship Partnership Limited Company Trust HUF Others (specify) ... Name of Applicant: Rashmi ... Gender: Female ... Religion: Hindu

Registration No. 02108124 Place of Registration: Kolkata Expected annual business turnover: ₹ 2000

RESPONSE ADDRESS: RESIDENTIAL OFFICE BUSINESS RESIDENT/BUSINESS UNSPECIFIED ... District: State: PIN: Mobile No. E-mail:

Correspondence Address: Same as Correspondence Address: Yes No (If No, furnish below) ... District: State: PIN: Mobile No.

PERSONAL DETAILS: Gross: ₹ Monthly Annually Source of Income: ... Annual Qualification: Illiterate Under Graduate Graduate Post Graduate Professional Others (specify) ... Expected annual turnover in the account: ₹

PAN / UID (Aadhaar) / GSTIN DETAILS: Please fill Form 60 if you do not have PAN (Aadhaar Card Number)

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IIBS

POVERTY & RURAL DEVELOPMENT

Name :- Prajwal P ✓

Class :- B.com 2<sup>nd</sup> Sem

Subject :- Retail Management ✓

  
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# HUTS.



A hut is a small dwelling, which may be constructed of various local materials. Huts are a type of vernacular architecture because they are built of readily available materials such as wood, snow, ice, stone, grass, palm leaves, branches, hides, fabric, or mud using techniques passed down through the generations.

The construction of a hut is generally less complex than that of a house [durable, well built dwelling] but more so than that of a shelter [place of refuge or safety].

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# IIBS

## INTERNATIONAL INSTITUTE OF BUSINESS STUDIES

# 75, Muthugadahalli, Jala Hobli, Bangalore North, Bangalore - 562 157.

Name : ..... Ashwini Vishwakarma .....

Subject : ..... Entrepreneurial Mgt ..... Trimester ..... 5<sup>th</sup> ..... Sem ..... Sec ..... BBA

Sl. No.	Particulars	Test Date	Page No.	Marks Awarded	Signature of Faculty Incharge
1.	Test - I			16/20	<u>[Signature]</u>
2.	Test - II				
3.	Test - III				
4.					
5.					

Marks	
Max	Obtained
20	16

[Signature]  
Signature of the Student

[Signature]  
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International Institute of Business Studies  
# 75, Muthugadahalli, Jala Hobli,  
Bangalore North - 562 157.

## 2<sup>nd</sup> Internals.

I

What is entrepreneurship?

Ans Entrepreneurship refers to the capacity and willingness to develop, organize and manage a business venture along with any of its risks in order to make a profit.

II

Explain the function of an entrepreneur.

3 Ans Function of an Entrepreneur.

A successful entrepreneur reconciles commercial potential of a product or service, decides the organization structure and operating policies in product development production and marketing. He carries out all the sets of activities of the business. According to some writers the function of an entrepreneur are - co-ordination of business, management of enterprise, risk taking, controlling the enterprise, innovation for change, motivation and other related activities.

a) Risk-bearing function.

The function of an entrepreneur as risk bearer are specific in nature. The entrepreneur assumes all possible risks of business which emerges due to the possibility of changes in the tastes of consumers, modern techniques

T. J. J. J.  
Principal



Redefining Leading Talents

# IIBS

## INTERNATIONAL INSTITUTE OF BUSINESS STUDIES

# 75, Muthugadahalli, Jala Hobli, Bangalore North, Bangalore - 562 157.

Name : Sheeba A

Subject : Entrepreneurial mgt Trimester BBA 5<sup>th</sup> Sem Sec .....

Sl. No.	Particulars	Test Date	Page No.	Marks Awarded	Signature of Faculty Incharge
1.	Test - I				
2.	Test - II				
3.	Test - III				
4.					
5.					

Marks	
Max	Obtained
05	05

Sheeba  
Signature of the Student

B. B. S.  
Signature of  
H.O.D.

Principal  
International Institute of Business Studies  
# 75, Muthugadahalli, Jala Hobli,  
Bangalore North - 562 157.

## ASSIGNMENT- 1

- D) You have understood the various personal qualities and skills required by the entrepreneur considering these traits and skills, make an introspection of yours to find out whether you have any such skills in you and assess yourself whether you can become an entrepreneur write report.

Entrepreneur is just not a job it is an creating activity were it involves theoretically and also physically

⇒ The various personal qualities and skills required by an entrepreneur

### 1) CREATIVITY

creativity reflects in something new with there is no innovation, entrepreneurs come with of ideas it is not necessary to stick every idea but it teaches good experiences.

### 2) PROFESSIONALISM

professionalism is a good quality which are the entrepreneur must follow An entrepreneur managements and behaviour with their employees and aims will reflect in long run and



Redefining Leading Talents

# IIBS

## INTERNATIONAL INSTITUTE OF BUSINESS STUDIES

# 75, Muthugadahalli, Jala Hobli, Bangalore North, Bangalore - 562 157.

Name : Bhavya Shree BM

Subject : Business Regulation Trimester 4<sup>th</sup> Sec BBA

Sl. No.	Particulars	Test Date	Page No.	Marks Awarded	Signature of Faculty Incharge
1.	Test - I			18/20	
2.	Test - II				
3.	Test - III				
4.					
5.					

Marks	
Max	Obtained
20	18

Signature of the Student

Principal  
International Institute of Business Studies  
# 75, Muthugadahalli, Jala Hobli,  
Bangalore North - 562 157.

Signature of  
H.O.D.

1<sup>st</sup> Internals

I

What is contract?

2<sup>nd</sup>

A contract is a voluntary arrangement between two or more parties that is enforceable by law as a binding legal agreement.

Contract law concerns the rights and duties that arise from agreements. A contract is a legally enforceable agreement between two or more parties. It may be oral or written. A contract is essentially a set of promises. Typically, each party promises to do something for the other in exchange for a benefit.

II

Explain the essential elements of contract of sale?

Ans Essential elements of a contract of sale.

The following six features are essential elements of any contract of sale of goods

1. Goods
2. Price
3. Two parties
4. Transfer of ownership
5. Includes both sale and an agreement to sell.





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# 75, Muthugadahalli, Bangalore North Jala Hobali Bangalore -562 157

COURSE: B.Com

SEM: 1<sup>st</sup> SEM

SUBJECT: MANAGEMENT PRINCIPLES AND APPLICATIONS

**SECTION-A**

I. Answer any Two questions:

(2\*2=4)

1. Define Staffing.
2. What is Motivation?
3. What is Leadership?

**SECTION-B**

II. Answer any one questions:

(1\*6=6)

4. Explain the Maslow's Hierarchy Need theory.
5. Explain the Barriers of Communication.

**SECTION-C**

III. Answer the following question:

(1\*10=10)

6. What is Management? Explain Fourteen principles of Management.



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# 75, Muthugadahalli, Bangalore North Jala Hobali Bangalore -562 157

COURSE: B.Com

SEM: 1<sup>st</sup> SEM

SUBJECT: MANAGEMENT PRINCIPLES AND APPLICATIONS

**SECTION-A**

I. Answer any Two questions:

(2\*2=4)

1. Define Staffing.
2. What is Motivation?
3. What is Leadership?

**SECTION-B**

II. Answer any one questions:

(1\*6=6)

4. Explain the Maslow's Hierarchy Need theory.
5. Explain the Barriers of Communication.

**SECTION-C**

III. Answer the following question:

(1\*10=10)

6. What is Management? Explain Fourteen principles of Management.

**COURSE:** 4<sup>th</sup> sem BBA  
**Subject:** Management Accounting

**Total Marks:** 30  
**Duration:** 1hour

**SECTION-A**

**2×2=4**

1. State any two objectives of Management Accounting
2. Write the meaning of Cash Flow Statement

**SECTION-B**

**6×2=12**

3. The following information is given relating to Veena company for the year ending 31-3-2020  
 stock turnover ratio- 6times  
 Gross profit ratio- 20% on sales  
 Sales- Rs. 3,00,000  
 Closing stock is Rs. 15,000 more than opening stock.  
 Opening creditors- Rs. 30,000  
 Closing creditors- Rs. 45,000  
 Find: a) Average stock, b) Average payment period, c) Purchases.

4. From the following information calculate Cash from Operations.

Particulars	2019 (Rs.)	2020 (Rs.)
Bills Receivables	60,000	57,000
Debtors	20,000	22,500
Bills Payable	30,000	35,000
Creditors	9,000	7,000
O/S Expenses	2,000	2,200
Prepaid Expenses	900	800
Accrued Income	700	850
Income received in advance	900	350
Profit made during the year	-	80,000

**SECTION-C**

**14×1=14**

5. A manufacturing company is expecting to have Rs. 75,000 cash in hand on 1-4-2020 & it requested you to prepare a cash budget for three months April to June 2020. The following information is supplied to you:

Months	Sales (Rs.)	Purchases (Rs.)	Wages (Rs.)	Overheads (Rs)
February	14,000	9,600	3,000	1,700
March	15,000	9,000	3,000	1,900
April	16,000	9,200	3,200	2,000
May	17,000	10,000	3,600	2,200
June	18,000	10,400	4,000	2,300

- A) Period of credit allowed by suppliers is two months.
- B) 25% of Sales are for cash and the period of credit allowed to customers is one month.
- C) Delay in payment of wages and an overhead is one month.
- D) Income Tax Rs. 25,000 is to be paid in June 2020.



COURSE: BBA  
SUBJECT: FUNDAMENTALS OF ACCOUNTING

SEM: 1<sup>st</sup> SEM

**SECTION-A**

**I. Answer any Two questions:**

(2\*2=4)

1. What is Subsidiary Books?
2. What is Cash Book?
3. What is Trading Account?

**SECTION-B**

**II. Answer any one questions:**

(1\*6=6)

4. Enter the following transactions in a Analytical Petty cash Books on imprest system.

Jan 2020	1	Received for petty cash Rs. 700
	3	Paid Cartage and Coolie Rs. 30
	5	Paid for postage and telegrams Rs. 60
	15	Paid for wages Rs. 170
	19	Paid for stationary Rs. 25
	23	Paid for repair Rs. 70
	24	Paid for bus fare Rs 30
	26	Paid for cartage Rs 20
	26	Paid for coolie Rs 30
	27	Paid for stationery Rs. 50
	27	Paid for refreshment to customer Rs 70
	28	Paid for Coolie charges Rs 60
	30	Paid for postage and telegrams Rs 70

5. Prepare sales book from the following information:

1 <sup>st</sup> July, 2020	Sold goods to Ram, 50 Boxes of each Rs 200 50 Tins of each Rs 150 Less: 12% Trade discount
6 <sup>th</sup> July, 2020	Sold goods to Lakshman, 20 Boxes of each Rs 180 60 Tins of each Rs 160 Less: 10% Trade discount.
16 <sup>th</sup> July, 2020	Hanumanth Purchased goods from us, 12 Boxes of each Rs 190 16 Tins of each Rs 140 Less: 11% Trade discount
24 <sup>th</sup> July, 2020	Sold goods to Seeta. 10 Boxes of each Rs 200 5 Tins of each Rs 150 Less: 12% Trade discount

SECTION-C

III. Answer the following question:

(1\*10=10)

6. From the following Trial balance of Ravikumar as 31.03.2020 prepare Final A/c.

Name of accounts	Debit	Credit
Drawings and Capital	15,000	1,20,000
Bills Receivable	22,000	
Machinery	20,000	
Debtors and Creditors	60,000	58,000
Wages	39,000	
Purchases and Sales	2,52,000	3,55,000
Commission received		5,500
Rent and Taxes	6,000	
Stock 91.4.2019	90,000	
Salaries	10,500	
Travelling expenses	2,000	
Insurance	600	
Repairs	3,400	
Bad debts	3,500	
Furniture	9,000	
Returns	5,000	2,000
Cash in hand	2,500	
<b>Total</b>	<b>5,40,500</b>	<b>5,40,500</b>

Adjustments:

- 1) Closing stock on 31.3.2020 Rs 1,00,000.
- 2) Provision for bad debts 5% on debtors
- 3) Prepaid insurance Rs 100
- 4) Commission earned but not received Rs 500
- 5) Wages and Salaries outstanding Rs 1,000 and Rs 1,500 respectively.
- 6) Depreciate Machinery at 5% and Furniture 10%.

## Department of Management

### Report on Student Centric Methodologies Adopted

Date	: 20.6.2022
Time	: 10:00 am to 11:00 am
Class	: BBA 2 <sup>nd</sup> Year Students
Method	: Presentation of papers on Group Basis
Aim	: To help students to present paper and derive discussions The importance of group work To begin to understand their role of group work and presentation

#### Learner Objectives:

- To build confidence in the students to prepare and present papers
- Students begin to understand the need of the group work and presenting the context

#### Process Report:

- The teacher used this methodology in the beginning of the session in order to break the ice between the students and teacher as it was a new group for both stake holders
- The students was divided into groups and to prepare presentation of their choice
- The students came up with innovative ideas and they had fun along the way which helped others to get new ideas.

**Learning Outcomes:**

- Opportunity for the students to initiate with preparation and presentation on different topics
- Helped students understand the concept of groups and benefits of team work



Prepared by

Mr. Mahabub Basha  
Assistant Professor  
HOD

Department of Commerce  
International Institute of Business Studies (IIBS)  
# 75, Muthugadahalli, Jala Hobli  
Near International Airport, Bengaluru North 562157



Submitted to

Prof. Bibi Hajira  
HOD



  
HOD

Department of Commerce  
International Institute of Business Studies (IIBS)  
# 75, Muthugadahalli, Jala Hobli  
Near International Airport, Bengaluru North-562157



## Students Attendance – BBA 2nd Year

S.NO	Name	Signature
1	Aishwarya N	Aishwarya N
2	Anitha M	Anitha M
3	Anupam Suhas Reddy S	Anupam
4	Anuprabha K	Anuprabha K
5	Anushree H	Anushree H
6	Ashutosh Kumar	Ashutosh Kumar.
7	Athuluru Jaydeep	Athuluru Jaydeep.
8	Balaji V	Balaji V
9	Bhaskara Yadhu Nandham	Bhaskara Yadhu
10	Bhimashankar	Bhimashankar
11	Harshitha BR	Harshitha B.R.
12	Impana M	Impana M
13	Jeevam K	Jeevam K.
14	Jeswin S	Jeswin S
15	Keerthana K	Keerthana K
16	Lalith B Mali	Lalith B Mali
17	Lavanya N	Lavanya N
18	Manoj V	Manoj V
19	Mayank Sethia	Mayank Sethia
20	N Arvind	N. Arvind.
21	Tharigonda Basheer Ahamad	Tharigonda Basheer.
22	Vaishnavi	Vaishnavi
23	Vanitha BM	Vanitha B.M.
24	Vengaladasu Venkata Surya Reshmi	Vengaladasu Venkata
25	Vinith R	Vinith R.



**Department of Commerce**  
**Report on Student Centric Methodologies Adopted**

**Date: July 19<sup>th</sup>, 2019**  
**Venue: B.Com 3<sup>rd</sup> Year Class**

**Presentation**

**Aims:** To enhance the substantial experience, analyse and evaluate the outcomes of the students. The subject teacher has adopted paper presentation as one of the student centric methods.

**Objectives:**

This method is guided by the subject teacher Ms. Bibi Hajira, Assistant Professor, Department of Commerce.

1. The objective of conducting topic presentation for the students is to encourage them to communicate with confidence and develop their creative ideas and skills.
2. It also engages students in their own success and incorporates their interest and skills into the learning process.

**Process Report:**


The subject teacher Ms. Bibi Hajira conducted this activity for II B.Com students on 19<sup>th</sup> July 2019.

1. Each student began with the introduction to their specific topics and explained their history and its real life applications
2. All the students presented their topics within given time limit such as Banking operations, Types of Cheques, Negotiable instruments, Role of payment banker etc.

**Conclusion with Learner Outcomes**

The students were able to deal with nerves and think more positively about public speaking and learnt the usage of body language and tone of voice to enhance their presentations.

Prepared by

  
Prof. Bibi Hajira  
Assistant Professor  
HOD

Department of Commerce  
International Institute of Business Studies (IIBS)  
# 75, Muthugadahalli, Jala Hobli  
Near International Airport, Bengaluru North-562157

Submitted to

  
Dr. T. Jaggaiah  
Principal

Principal  
International Institute of Business Studies  
# 75, Muthugadahalli, Jala Hobli,  
Bangalore North - 562 157.



*Bibi Hafira*

HOD

Department of Commerce  
International Institute of Business Studies (IIBS)  
# 75, Muthugadahalli, Jala Hobli  
Near International Airport, Bengaluru North-562157



## Students Attendance – B.Com 2nd Year

S. No	Name	Signature
1	Abhilash S H	Abhilash S H
2	Avinash G M	Avinash G M
3	Geetha M	Geetha M
4	Lavanya M	Lavanya M
5	Likitha S N	Likitha S N
6	Madan N	Madan N
7	Mahesh Kumar B R	Mahesh Kumar B R
8	Pallavi B V	Pallavi B V
9	Rajat Kumar Prasad	Rajat Kumar Prasad
10	S Nawaz Pasha	S. Nawaz Pasha
11	Shashi Kumar A	Shashi Kumar A
12	Syed Aftab	Syed Aftab
13	Usha P	Usha P
14	Vishwas K	Vishwas K
15	Jyothi Vishwakarma	Jyothi Vishwakarma
16	Mohammed Shoaib	Mohammed Shoaib
17	Mohseena Taj	Mohseena Taj
18	Monica Priya	Monica Priya
19	Neevatha J	Neevatha J
20	Neha Banu	Neha Banu
21	Prajwal P	Prajwal P
22	Ruthvik Mahadev Bavale	Ruthvik Mahadev Bavale
23	Sadir Alam	Sadir Alam
24	Safinaz	Safinaz
25	Shaik Muheeb	Shaik Muheeb
26	Shaik Usman R	Shaik Usman R
27	Shujathi Khan	Shujathi Khan
28	Soniya M	Soniya M

## Circular

March 8, 2018

This is to inform that all the 2<sup>nd</sup> Semester students that Department of MBA is organizing a visit at Center of Excellence - RBI on 10<sup>th</sup> March 2018. Attendance is compulsory.



Dr. T. Jaggaiah

Principal

Principal

International Institute Of Business Studies

# 75, Muthugadahalli, Jala Hobli

Bangalore North - 562 157

### Visit to Center of Excellence

Center of Excellence is an organization with the higher level of knowledge sharing and acquisition. The academic and research –oriented works of the institute becomes an encouragement to the students for jobs and higher level of education. In the disciplines of science and technology, IIT and NIT's are some of the examples of center of excellence. It meets the needs of society through the research activities. The skilled and trained employers and students who are nurtured in the institute are inspiring to the students. The students of Department of MBA visited RBI, Bangalore on 10<sup>th</sup> March, 2018 for a study purpose.



Department of MBA

Report on Industrial Visit – RBI, Bangalore

*Why RBI – An Insight!!*

On 10<sup>th</sup> March 2018, students of MBA were taken Reserve Bank of India office, Bangalore as part of their annual industrial visit. The Assistant General Manager, Mr. Santhosh Moniker addressed the students on the activities carried out by RBI, the watchdog. The functions of the bank seemed to be very dry but the AGM made is more interesting with the practical technologies and concepts. The session involved interaction from part of students as well. The visit and lecture session organized helped the students to explore lot of banking knowledge within a short span of time.

At the later part of the session students were briefed on the financial inclusion and developmental activities that are carried on under the different schemes of financial inclusion. The session also addressed issues relating to inconvenience caused by banks and during the financial literacy mission. The session was quiet informative and students look forward for such sessions in future. The session ended with a formal vote of thanks from Ms. Suchithra G, Faculty In-charge and overall the visit served the purpose making students clear on – Why RBI?

  
Prepared by

Prof. Suchithra G  
Assistant Professor



Submitted to  
Dr. T. Jaggaiah  
Principal

**Department of MBA**

**List of Students who participated in the Industrial Visit to RBI, Bangalore**

Sl. No.	Register No	Name of the Student	Signature
1	171RCMD001	Adapa Naveen	<i>Adapa Naveen</i>
2	171RCMD002	Aditya Tambi	<i>Aditya Tambi</i>
3	171RCMD003	Anand Murali	<i>Anand Murali</i>
4	171RCMD004	Bidri Aishwarya Satish	<i>Bidri Aishwarya</i>
5	171RCMD005	Abhishek Pathak	<i>Abhishek Pathak</i>
6	171RCMD006	Ashwin A Benn	<i>Ashwin A Benn</i>
7	171RCMD007	Bandla Rama Krishna	<i>Bandla Rama Krishna</i>
8	171RCMD008	Bhopale Mitesh Sudhakar	<i>Bhopale Mitesh Sudhakar</i>
9	171RCMD009	Chennupati Anil	<i>Chennupati Anil</i>
10	171RCMD010	Deepen Mundra	<i>Deepen Mundra</i>
11	171RCMD011	Devanapalli Akhila Ramesh	<i>Devanapalli Akhila Ramesh</i>
12	171RCMD012	G V Maheshwar Reddy	<i>G V Maheshwar Reddy</i>
13	171RCMD013	Gannamaneni monika	<i>Gannamaneni monika</i>
14	171RCMD014	Gannamaneni Sai Vishnu Priya	<i>Gannamaneni Sai Vishnu Priya</i>
15	171RCMD015	Gonuguntla Sahichowdary	<i>Gonuguntla Sahichowdary</i>
16	171RCMD016	Gulafsha Nishat	<i>Gulafsha Nishat</i>
17	171RCMD017	Halai Chetan Suresh	<i>Halai Chetan Suresh</i>
18	171RCMD029	Paluru Vishnuvardhan	<i>Paluru Vishnuvardhan</i>
19	171RCMD030	Pankaj Sutar	<i>Pankaj Sutar</i>
20	171RCMD031	Pentela Akhila	<i>Pentela Akhila</i>
21	171RCMD033	Pratap S	<i>Pratap S</i>
22	171RCMD038	Samrin Nishat	<i>Samrin Nishat</i>
23	171RCMD039	Sania Parween	<i>Sania Parween</i>
24	171RCMD040	Shalu Priya	<i>Shalu Priya</i>
25	171RCMD041	Sidharth Kabi	<i>Sidharth Kabi</i>



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# 75, Muthugadahalli, Bangalore North Jala Hobali Bangalore -562 157

**Department of Commerce and Management**  
**Proposal for visit to Art of Living**

Date: 5<sup>th</sup> February 2021

To  
The principal  
IIBS College  
Bangalore -157

1. Proposed by : Department of Commerce and Management
2. Event Name : Visit to Art of Living, Kanakapura Road, Bangalore
3. Date : 20<sup>th</sup> February 2021
4. Participating Students : II & III Year BBA
5. Objective : To visit the serene campus of Art of Living, International Centre and undergoing a session on stress management, yoga and meditation.
6. Mode of transportation : College Bus
7. Coordinator : Prof. Manianjinappa K

We are here by request you to approve the same

  
Coordinator

Mr. Munianjinappa K

  
HOD

Ms. Bibi Hajira

  
Principal

Dr. T. Jaggaiah  
Principal

International Institute Of Business Studies  
# 75, Muthugadahalli, Jala Hobli  
Bangalore North - 562 157



## Report on Visit to Art of Living

Date: 22/2/2021

### Introduction

The department of commerce and management organized a visit to Art of Living situated at Kanakapura road, Bangalore on the 20th February 2021 for all the 2<sup>nd</sup> year B.B.A and B.Com students and along with Coordinator Mr. Munianjanappa K.

### Objectives


This visit was aimed to provide students with an overwhelming experience of undergoing a session on stress management, yoga and meditation and also visit the open naturally built campus of the art of living, international center.





### **Conclusion and Learning outcomes**

The visit to Art of Living international center gave a very different experience to the students, where the students in a completely serene and green environment underwent a campus tour wherein they visited different places inside the ashram like Ayurveda College, Hospital and Goshala. The visit came to end by 1 pm and students returned back to college.

Prepared by   
Mr. Munianjianappa K  
Assistant Professor



Dr. T. Jaggaiah  
Principal

Principal  
International Institute Of Business Studies  
# 75, Muthugadahalli, Jala Hobli  
Bangalore North - 562 157



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**Attendance of Students attending Art of Living on 20<sup>th</sup> February 2021**

**BBA 2nd Year Students**

S. No	Name	Register No	Signature
1	Aiman Kabir	B1912201	Aiman Kabir.
2	Azra Khanum	B1912202	Azra Khanum
3	Bhavya Shree BM	B1912203	Bhavya Shree
4	Chandana N	B1912204	Chandana N
5	Charan S Kumar	B1912205	Charan S Kumar
6	Chenna Pavan Kumar	B1912206	Chenna Pavan Kumar
7	Deepika S Prabhakar	B1912207	Deepika S Prabhakar.
8	Dhanush	B1912208	Dhanush
9	Ganesh Srivasta KP	B1912209	Ganesh Srivasta KP
10	Hemanth Kumar E	B1912210	Hemanth Kumar E
11	Jugnu	B1912211	Jugnu
12	Madan Kumar M	B1912212	Madan Kumar M
13	Mohammed Afrid	B1912213	Mohammed Afrid
14	Mohammed Tabrez	B1912214	Md Tabrez
15	Nagasarapu	B1912215	Nagasarapu
16	Nigar Sultana	B1912216	Nigar Sultana
17	Pavithra S	B1912217	Pavithra S
18	Prakesh K	B1912218	Prakesh K.
19	Sahil Abbas	B1912219	Sahil Abbas
20	Shaziya	B1912220	Shaziya
21	Sneha M	B1912221	Sneha M.
22	Sunil Kumar N	B1912222	Sunil Kumar N



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Attendance of Students attending Art of Living on 20<sup>th</sup> February 2021

BBA 3rd Year Students

SL.NO	Name	Register No	Signature
1	Abhilash BM	B1812201	Abhilash B.M. ....
2	Akash Gowda BM	B1812202	Akash Gowda
3	Anup Kumarshukla	B1812203	ANUP KUMAR.
4	Bhuvana C	B1812204	Bhuvana C
5	Deepak Kumar	B1812205	Deepak Kumar
6	Fareen AH	B1812206	Fareen AH.
7	Gladis K Vargheses	B1812207	Gladis K Vargheses
8	Gokul	B1812208	Gokul
9	Hemanth BM	B1812209	Hemanth BM
10	MD Nabid Nehal	B1812210	MD Nabid Nehal
11	MD Suhail Uddin Tapadar	B1812211	MD Suhail Uddin Tapadar
12	Mohammed Toukeer	B1812212	Mohammed Toukeer
13	Naina Pande	B1812213	Naina Pande
14	Pallineni Sandeep	B1812214	Pallineni Sandeep
15	Ranjith DS	B1812215	Ranjith DS
16	Sanjay BV	B1812216	Sanjay BV
17	Sindhu SK	B1812217	Sindhu SK
18	Subhrajyoti Chakraborty	B1812218	Subhrajyoti Chakraborty

## Circular

February 10, 2021

The Department of Management would be undertaking a visit to Art of Living, Kanakapura Road, Bangalore. This will take place on February 20, 2021. This will begin at 9 am and will go on till 5 pm.

BBA 1<sup>st</sup> & 3<sup>rd</sup> Semester Students participation is Compulsory  
Attendance is Mandatory.

Mrs. Bibi Hajira

HOD,

Department of Management



HOD  
Department of Management  
International Institute of Business Studies (IIBS)  
# 75, Muthugadahalli, Jala Hobli  
Near International Airport, Bengaluru North-562157