

To,
The Principal,
International Institute of Business Studies
#75 Muthugadahalli Bangalore North
Jala Hobli, Begur, Bengaluru, Karnataka 562157

Date:- 03-05-2021

Memorandum of Understanding

We hereby on 7th of June 2022 agree to undertake the responsibility of Add-On Course in ASP.Net Training students of 6th Sem BCA on the below mentioned modules.

- Materials (PPT) required for the modules will be our responsibility and will be provided in time.
- These modules will be trained by our expert faculties who will be deputed exclusively for Sheshadripuram College – Bangalore.
- Modules for training will be mapped with today's **Industrial requirement**.
- Modules for training will be mapped with **Microsoft standard**.
- Software installation for training for students will be our responsibility.
- Fee is inclusive of training and Project Development
- Class will be conducted on time convenient to students and college.
- Classes to commence immediately after the approval from the management.
- Fee collection from students will be the responsibility of college.
- Fee 2,100/- per student will be charged for Add-On course
- Fee should be Issued to the favor of GLOVISH TECHNOLOGIES Designated Partner
- Totally 14 students have been registered for ASP.Net

Course Implication :

Sl.No	Course	Duration in hrs/sem
01	ASP.net	40

Thanking you



Sincerely,

Principal
International Institute of Business Studies
75, Muthugadahalli, Jala Hobli,
Bangalore North - 562 157.

Date:- 03-05-2021

To,
The Principal,
International Institute of Business Studies
#75 Muthugadahalli Bangalore North
Jala Hobli, Begur, Bengaluru, Karnataka 562157

SUB: Proposal to conduct Add-On Course on ASP.Net For 6th Sem BCA students.

GLOVISH Technologies was established in the year 2012 by a group of energetic and experienced professionals, GLOVISH Technologies is headquartered in Bangalore, India.

We envisage GLOVISH as a platform to cater –

1. Robust software solution & hosting requirements of corporate from across domains.
2. Train and evaluate the interns with extensive training programs on technologies like VLSI, Embedded System, ARM, C, C++, JAVA, VB and ASP.net, Oracle.
3. Sharpen the professional acumen in students and interns to prepare them for the challenging corporate world ahead in the career.
4. Assist and guide students in meeting their career objectives in IT field.

Our Proposal

We know that the basic education and degree alone is not enough for students to get employment, they also need to have knowledge and hands on experience on the technologies in use and demand.

To overcome the above problem we would like to propose **CORE and Advanced** course for your BCA students which will be trained as per the industrial standard, the same will be certified by our company KENOICS

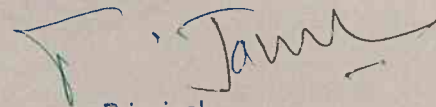
Our goal for service is 'Excellence to last long and quality of the trainings and projects'

Advantage to Students

- Training will be conducted at college campus.
- Training on IDE tools used by corporate industries.
- Individual attention for every student.
- Training on corporate industry standards will help the students to crack the interview.
- After completion of course students will be ready to take **Microsoft Certification**.

College to Provide

- Computer lab with minimum 30 systems and class room space for minimum 50 sittings.
- Tables and chairs.
- Batch Scheduling in coordination with our faculty.
- Fees collection from students.



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JAVA and J2EE TRAINING SYLLABUS


- Module 1 - Introduction to Java 5Hrs
- Module 2 - Classes, Inheritance, Exceptions 6Hrs
- Module 3 - Multi threaded programming 4Hrs
- Module 4 - Event Handling 6Hrs
- Module 5 - Swings 5Hrs
- Module 6 - Java 2 Enterprise Edition Overview 4Hrs
- Module 7 - Servlets 5Hrs
- Module 8 - Database Access 4Hrs
- Module 9 - Java and Databases 5Hrs
- Module 10 - Databases and Java Forms 4Hrs

MODULE 1 - INTRODUCTION TO JAVA

- Java and Java applications
- Java Development Kit(JDK)
- Java Virtual Machine(JVM)
- Object-Oriented Programming
- Simple Java Programs
- Data Types and Other Tokens
- Creating and Destroying Objects
- Operators and Expressions
- Logical Expression
- Strings Control Statements

MODULE 2 - CLASSES, INHERITANCE, EXCEPTIONS

- Classes in Java
- Declaring a class
- Constructors


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MODULE 7 – SERVLETS

- Background
- The Life Cycle of Servlets
- The Servlet API
- Reading Servlet Parameter
- Cookies

MODULE 8 - DATABASE ACCESS


- Database Connection
- Statement Objects
- ResultSet
- Transaction Processing
- Metadata

MODULE 9 - JAVA AND DATABASES

- Creating a database with Java
- Adding records to table
- SQL commands
- Connect to database with Java
- Connecting to table

MODULE 10 - DATABASES AND JAVA FORMS

- Databases and Java Forms
- Database Scrolling Buttons
- Move Back Through the Database
- Move to the First and Last records
- Update a Record
- Add a New Record
- Save a New Record
- Delete a Record from a Database


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IoT using VB.NET TRAINING SYLLABUS

- | | |
|---|------|
| • Module 1 - Introduction | 4hrs |
| • Module 2 - Working with Controls | 2hrs |
| • Module 3 - Working with Control Properties | 3hrs |
| • Module 4 - Mathematical operations | 2hrs |
| • Module 5 - String Manipulation | 3hrs |
| • Module 6 - Controlling Program Flow | 4hrs |
| • Module 7 - Select Case Control Structure | 4hrs |
| • Module 8 - Looping Statements | 3hrs |
| • Module 9 - Functions Part-1 | 2hrs |
| • Module 10 - Functions Part-2 String Functions | 2hrs |
| • Module 11 - Functions Part-3 Math Functions | 3hrs |
| • Module 12- VB.Net and databases | 4hrs |
| • Module 13- VB.Net with Hardware Interface | 4hrs |

MODULE 1 – INTRODUCTION 4hrs

- Introduction to vb.net
- How to install vb.net software
- How to create a new forms in vb.net
- A simple vb.net program

MODULE 2 – WORKING WITH CONTROLS 2hrs

- Using Text Box-A multiplication program
- Using the ListBox-A program to add items to a list box
- Using the PictureBox

MODULE 3 - WORKING WITH CONTROL PROPERTIES 3hrs

- The Control Properties



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- The Mid Function
- The Right Function
- The Trim Function
- The InStr function
- The Ucase and the Lcase Functions

MODULE 11 - FUNCTIONS PART-3 MATH FUNCTIONS 3hrs

- The Abs function
- The Exp function
- The Rnd() Function
- The Round Function

MODULE 12- VB.NET AND DATABASES 4hrs

- Creating a database in vb.net
- Connecting a database to vb.net
- Display the Data in the DataSet
- Navigate a Database with vb .net
- Add, Save, Update and Delete record in vb.net
- Add a new record using vb.net
- Save a record using vb.net
- Update a record using vb.net
- Delete a record using vb.net

MODULE 13- VB.NET WITH HARDWARE INTERFACE 4hrs

- Data Transmission through serial port
- Data receiving through serial port
- Data retrieve from RF ID
- Message transfer through GSM
- Controlling the sensors through controllers

TOOLS

- Visual Studio 2008
- SQL Server


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Manoranjan HP <placements@iibsonline.com>

Internship Selection Update | 4 Student(s) Hired From Your College Last Week

Internshala University Relations <university.relations@internshala.com>
 Reply-To: Internshala University Relations <university.relations@internshala.com>
 To: Placements@iibsonline.com

Mon, Jun 28, 2021 at 11:21 AM

Dear Prof. Manoranjan H P,

I am happy to inform you that the following student(s) from International Institute of Business Studies have been hired for an internship listed on Internshala, since last week.

List of the selected student(s) :-

Student Name	Email address	Graduation Year	Company Name	Stipend
Aishwarya .	aishwaryayashamul@gmail.com	2022	Affnosys India	INR 1350-3600 /month
Aishwarya .	aishwaryayashamul@gmail.com	2022	Quadiro Technologies LLP	INR 1000 /month
Aparna Kumari	aparnajha61@gmail.com	2022	GRIP At The Sparks Foundation	Performance Based

Show all students*

View the overall reports on hired or registered students from your college by logging in to your student activity dashboard here - https://internshala.com/tnp/verify_tnp/17775/6B9A6961-AFA4-F87E-A27F-97F152562BDB?utm_source=weekly_hired.

Look forward to helping more students find meaningful internships.

Regards,
 Samay Bhatnagar
 Manager - University Relations
 Phone - +91 - 89292 94027
 Internshala - internship partner of AICTE.

Principal

International Institute of Business Studies
 # 75, Muthugadahalli, Jala Hobli,
 Bangalore North - 562 157.

MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

P2FT INFOBITZ

AND

**INTERNATIONAL INSTITUTE OF BUSINESS STUDIES
#75,Muthugadahalli,Jala Hobli,Bengaluru-562157,karnataka**



Principal
International Institute of Business Studies
75, Muthugadahalli, Jala Hobli,
Bangalore North - 562 157.

MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MOU') is entered into on this the 17/06/2021 by and between **P2FT INFOBITZ, THE FIRST PARTY**, and represented herein by its **DIRECTOR HR - Sushmita Suna** (hereinafter referred to as "First Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

AND

International Institute of Business Studies, the **Second Party** represented herein by its **Prof Kuldeep Sharma / Director, Placements** (hereinafter referred as 'Second Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party') and

WHEREAS:

The First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities to benefit students and job seekers.

The Parties intend to cooperate within the area of Skill-Based Training and Placement Assistance and Internships.

Now, therefore, in consideration of the mutual promises set forth in this MoU, the parties here too agree as follows:

1. SCOPE OF THE MOU

1.1 Co-operation and Collaboration: The students from the institution can play a key role in technological up-gradation, innovation, and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge and career prospects.

1.2 Placement of Trained Students: The Second Party will actively engage to help in the placement of the students of the First Party in suitable jobs and internships.

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International Institute of Business Studies
75, Muthugadahalli, Jala Hobli,
Bangalore North - 562 157.

1.3 There is no financial commitment on the part of either party in the scope of these assisted placement initiatives offered by the Second Party. The placement assistance offered is subject to the following terms:

1.3.1 To be considered for placement assistance /Internship, students must be registered in the P2FT INFOBITZ.

1.3.2 While the intent is to place as all qualified students as possible, there is no assurance from the Second Party on placement outcomes since this depends on a host of factors and fitment criteria.

1.3.3 If a student is successfully placed in a job/program/internship in which the client trains students / invest money in skill up-gradation but chooses to leave the job/program within 3 months from the start date for whatever reason OR is asked to leave for reasons of performance, conduct or any other reason, the First Party agrees to offer a suitable replacement candidate as soon as possible.

2. INTELLECTUAL PROPERTY

2.1 Nothing contained in this MOU shall, by express grant, implication, estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copyrights and designs) of the other Party.

3. VALIDITY

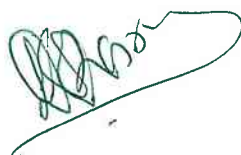
3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, both Parties will take effective steps for implementation of this MOU. Any act on the part of either party after termination of this Agreement by way of communication, correspondence, etc., shall not be construed as an extension of this MOU.

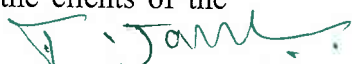
3.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of termination, both parties must discharge their obligations as mutually discussed.

4. NON-CIRCUMVENTION

4.1 The First Party agrees not to engage with, directly or indirectly, the clients of the Second Party while the MOU is active.






Principal
International Institute of Business Studies
75, Muthugadahalli, Jala Hobli,
Bangalore North - 562 157.

5. RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

First Party

Second Party

P2FT INFOBITZ 32, 9th Main Rd, Sector 5, Sector 6, HSR Layout, Bengaluru, Karnataka 560102	INTERNATIONAL INSTITUTE OF BUSINESS STUDIES Address:#75,Muthugadahalli, Jala Hobli, Bengaluru-562157 Karnataka
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Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the Second Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Chennai.

Principal
International Institute of Business Studies
75, Muthugadahalli, Jala Hobli,
Bangalore North - 562 157.

AGREED:

For
P2FT INFOBITZ



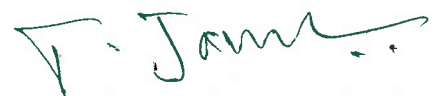
Authorized Signatory
Sushmita Suna
Director HR

For
INTERNATIONAL INSTITUTE OF
BUSINESS STUDIES, BENGALURU



Authorized Signatory
Prof Kuldeep Sharma
Director, Placements

P2FT INFOBITZ	INTERNATIONAL INSTITUTE OF BUSINESS STUDIES
32, 9th Main Rd, Sector 5, Sector 6, HSR Layout, Bengaluru, Karnataka 560102	Address: #75, Muthugadahalli, Jala Hobli, Bengaluru-562157 Karnataka
Contact Details: +91-08147852430	Contact Details: +91 93425 00873



Principal
International Institute of Business Studies
75, Muthugadahalli, Jala Hobli,
Bangalore North - 562 157.



P2FT INFOBITZ (A UNIT OF S3 PER SQUARE FEET PRIVATE LIMITED)

MAYURI RAMESH EDAKE
INTERNATIONAL INSTITUTE OF BUSINESS STUDIES.
BANGALORE
DATED – 3rd AUGUST 2021

OFFER LETTER FOR INTERNSHIP

Dear Mayuri Ramesh Edake,

On behalf of **S3 Per Square Feet Private Limited**, I am excited to extend an offer to you for an Internship with **P2FT INFOBITZ** at Bangalore, Karnataka. You will be working with **P2FT INFOBITZ** for a position of **HR Executive**.

This Position is schedule to begin on **4th August 2021** and will be a **3 (Three) Month Internship opportunity ending on 3rd November, 2021**. Your working hours will be from **9.30 am to 6.30 pm** and working days will be from **Monday to Saturday**. This Internship will be a paid internship whereas the month of August will remain unpaid and rest of the months will be paid **INR. 5,000/- Per Month**. This offer will be contingent upon the successful completion and will be judged purely on performance basis.

During your temporary employment with **P2FT INFOBITZ**, you may have access to trade secrets and confidential or proprietary business information belonging to **P2FT INFOBITZ**. By accepting this offer, you acknowledge that this information must remain confidential and agree to refrain from using it for your own purposes or disclosing it to anyone outside of **S3 PER SQUARE FEET PRIVATE LIMITED**. Also, you agree that upon completion of your internship, you will promptly return any company-issued property and equipment along with information and documents belonging to the company. By accepting this offer, you acknowledge that your participation in this program is not an offer of employment, and successful completion of the program does not entitle you to an employment offer from **P2FT INFOBITZ**.

This offer letter represents the full extent of the internship offer and supersedes any prior conversations about the position. Changes to this agreement may only be made in writing. Please review this letter in full, and sign and send us back via email to confirm your acceptance of the position.

We look forward to having you begin your career at **P2FT INFOBITZ** and wish you a successful internship. Welcome to our team!

For S3 Per Square Feet Private Limited


Susmita Suna

Internship Acceptance dated 4th August 2021

Name – MAYURI RAMESH EDAKE
Mobile –
College –
Signature –



Principal
International Institute of Business Studies
75, Muthugadahalli, Jala Hobli,
Bangalore North - 562 157.

MEMORANDUM OF UNDERSTANDING (MoU)

BETWEEN

NIVEA India Pvt. Ltd

AND

**INTERNATIONAL INSTITUTE OF BUSINESS STUDIES
#75,Muthugadahalli,Jala Hobli,Bengaluru-562157,karnataka**



Principal

International Institute of Business Studies
75, Muthugadahalli, Jala Hobli,
Bangalore North - 562 157.

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the 'MOU') is entered into on this the 09/02/2021 by and between

NIVEA India Pvt. Ltd, THE FIRST PARTY, and represented herein by its **DIRECTOR – HR Vidya Kumar** (hereinafter referred to as “**First Party**”, company which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

AND

International Institute of Business Studies, the Second Party represented herein by its **Prof Kuldeep Sharma / Director, Placements** (hereinafter referred as ‘**Second Party**’, the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors – in-office, administrators and assigns).

First Party and Second Party are hereinafter jointly referred to as ‘Parties’ and individually as ‘Party’) and

WHEREAS:

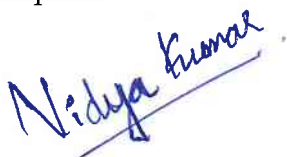
The First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities to benefit students and job seekers.

The Parties intend to cooperate within the area of Skill-Based Training and Placement Assistance and Internships.

Now, therefore, in consideration of the mutual promises set forth in this MoU, the parties here too agree as follows:

1. SCOPE OF THE MOU

1.1 Co-operation and Collaboration: The students from the institution can play a key role in technological up-gradation, innovation, and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge and career prospects.


Vidya Kumar




Principal

International Institute of Business Studies
75, Muthugadahalli, Jala Hobli,
Bangalore North - 562 157.

1.2 Placement of Trained Students: The Second Party will actively engage to help in the placement of the students of the First Party in suitable jobs and internships.

1.3 There is no financial commitment on the part of either party in the scope of these assisted placement initiatives offered by the Second Party. The placement assistance offered is subject to the following terms:

1.3.1 To be considered for placement assistance /Internship, students must be registered in the NIVEA India Pvt.Ltd..

1.3.2 While the intent is to place as all qualified students as possible, there is no assurance from the Second Party on placement outcomes since this depends on a host of factors and fitment criteria.

1.3.3 If a student is successfully placed in a job/program/internship in which the client trains students / invest money in skill up-gradation but chooses to leave the job/program within 3 months from the start date for whatever reason OR is asked to leave for reasons of performance, conduct or any other reason, the First Party agrees to offer a suitable replacement candidate as soon as possible.

2. INTELLECTUAL PROPERTY

2.1 Nothing contained in this MOU shall, by express grant, implication, estoppel or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how, inventions, patents, copyrights and designs) of the other Party.

3. VALIDITY

3.1 This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period, both Parties will take effective steps for implementation of this MOU. Any act on the part of either party after termination of this Agreement by way of communication, correspondence, etc., shall not be construed as an extension of this MOU.

3.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of termination, both parties must discharge their obligations as mutually discussed.

Vidya kumar

[Signature]

T. Janu

Principal
International Institute of Business Studies
75, Muthugadahalli, Jala Hobli,
Bangalore North - 562 157.

4. NON-CIRCUMVENTION

4.1 The First Party agrees not to engage with, directly or indirectly, the clients of the Second Party while the MOU is active.

5. RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.


First Party


Second Party

NIVEA India Pvt. Ltd 4 th floor AGH, Phonix Market City, Kurla (W), Mumbai - 400070	INTERNATIONAL INSTITUTE OF BUSNISS STUDIES Address:#75,Muthugadahalli, Jala Hobli, Bengaluru-562157 Karnataka
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Any divergence or difference derived from the interpretation or application of the MoU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the Second Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of Chennai.


Principal
International Institute of Business Studies
75, Muthugadahalli, Jala Hobli,
Bangalore North - 562 157.

AGREED:

For
NIVEA India Pvt. Ltd



Authorized Signatory
Vidya Kumar
Director HR

For
**INTERNATIONAL INSTITUTE OF
BUSINESS STUDIES, BENGALURU**



Authorized Signatory
Prof Kuldeep Sharma
Director, Placements

NIVEA India Pvt. Ltd	INTERNATIONAL INSTITUTE OF BUSINESS STUDIES
4 th floor AGH, Phoenix Market City, Kurla (W), Mumbai - 400070	Address: #75, Muthugadahalli, Jala Hobli, Bengaluru-562157 Karnataka
Contact Details: +91- (0) 22 65459900	Contact Details: +91 93425 00873



Principal
International Institute of Business Studies
75, Muthugadahalli, Jala Hobli,
Bangalore North - 562 157.

26 June 2021

To,

Puneeth Kumar KP

NIVEA India Pvt. Ltd.

4th Floor, AGH,

Phoenix Market City,

Kurla (W), Mumbai - 400 070

CIN : U24240MH2005PTC153536

Phone: +91 (0) 22 6645 9900

Fax : +91 (0) 22 6645 9999

CERTIFICA TO WHOO **WHOMSOEVER IT MAY CONCERN**

Dear **Puneeth Kumar KP**,

This is to certify that **Mr. Puneeth Kumar KP**, student of INTERNATIONAL INSTITUTE OF BUSINESS STUDIES, has successfully completed his internship in our organization from **26th March, 2021 till 26th June, 2021**.

We wish him all the very best in future endeavors.

Kind regards,

For **NIVEA India Pvt. Ltd.**



Vidya Kumar
Director – HR
NIVEA India



Principal

International Institute of Business Studies
75, Muthugadahalli, Jala Hobli,
Bangalore North - 562 157.



सत्यमेव जयते

INDIA NON JUDICIAL

Government of Karnataka

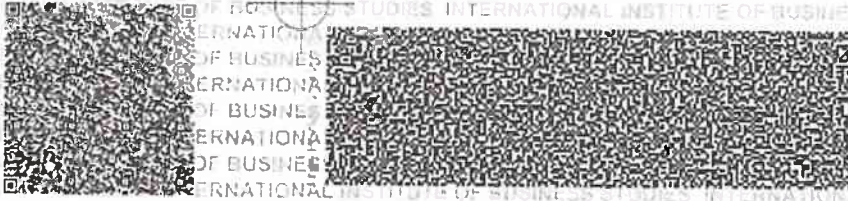
Rs. 100

e-Stamp

Certificate No. : IN-KA87973302013751T
Certificate Issued Date : 26-Mar-2021 11:47 AM
Account Reference : NONACC (BK)/ kakscub08/ GANGANAGAR1/ KA-BA
Unique Doc. Reference : SUBIN-KAKAKSCUB0848631940380991T
Purchased by : NEXTSTEP LOGISTICS MANAGEMENT PVT LTD
Description of Document : Article 37 Note or Memorandum
Description : MOU
Consideration Price (Rs.) : 0
 (Zero)
First Party : INTERNATIONAL INSTITUTE OF BUSINESS STUDIES
Second Party : NEXTSTEP LOGISTICS MANAGEMENT PVT LTD
Stamp Duty Paid By : NEXTSTEP LOGISTICS MANAGEMENT PVT LTD
Stamp Duty Amount(Rs.) : 100
 (One Hundred only)

सत्यमेव जयते

Authorised Signatory
 THE HOTEL INDUSTRIALISTS CO-OP. SAMA LTD
 Ganganagar Branch, Bangalore-560 032



Please write or type below this line

MEMORANDUM OF UNDERSTANDING

This Memorandum of understanding is entered into on this day, the eight day of March 2021 between **International Institute of Business Studies** having its principal place of learning at # 75, Muthugadahalli Bangalore North Jala Hobli, Bangalore 562157 here in after referred to as IIBS (which term shall, excluded or is repugnant to the context, be deemed to include its executives administrators and assigns) of the **One part:**

Principal
 International Institute of Business Studies
 # 75, Muthugadahalli, Jala Hobli,
 Bangalore North - 562 157.

Statutory Alert:

1. The authenticity of this Stamp certificate should be verified at 'www.shcifestamp.com' or using e-Stamp Mobile App of Stock Holding. Any discrepancy in the details on this Certificate and as available on the website / Mobile App renders it invalid.
2. The onus of checking the legitimacy is on the users of the certificate.
3. In case of any discrepancy please inform the Competent Authority.

And

Nextstep Logistics Management Pvt Ltd, company Registered under company act 2013 having its corporate office at #254, 1st Floor, 5th Main, CBI Road, Ganganagar , Bangalore- 560032 represented by its Director Mrs. Shobha Satish, herein after referred to as "NLMPL" (which term shall, unless excluded or is repugnant to the context, be deemed to include its executives, administrators and assigns) of the **second part** .

The aforesaid parts are individually referred to individually as party and collectively as parties

Whereas First party

1. Is a Management College offering various PG & PGDM Courses in various streams affiliated to Bangalore City University and Approved By AICTE
2. Is desirous of conducting Value Added training programs to its PG & PGDM students enrolled under IIBS College through external agency for the benefit of the students.
3. Offers its MBA & PGDM students specialization in supply chain Management and Logistics.
4. Is desirous of Coordinating with external agencies for conduct of Value added / Job Oriented training programs in order to get training, Internships and placements for their students through an end to end arrangement starting with career counseling, followed with employability training, preparing them for tests and interviews laced with a placement for all students meeting the placement norms.
5. Has reviewed the profile and proposal of second party for career counseling, job oriented training programs, internship & placements to Logistics streams.

Whereas second party

1. Is into Education, training & placements activities.
2. Conducts job oriented Training programs for Logistics streams.
3. Is specialized in SCM & Logistics on job training programs.
4. Also conducts career counseling programs, arrange internships and placements with various companies.
5. Has submitted profile & expressed interest to conduct the add on training programs In Logistics & Supply chain management.

Areas of collaboration:

- a) To provide continued logistic & Supply Chain Management training Programs through Short term / long term certificate courses at IIBS. by the trained and experienced faculty members of NLMPL for imparting training and further necessary guidance.
- b) To provide academic interaction by delivering special lectures at IIBS on topics of relevance to Logistic industry
- c) To provide necessary academic assistance in organizing workshops/ conferences in the field of Logistic, at IIBS for enhancement of skills of students



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- d) To provide necessary support for establishment of curriculum research training and placement at IIBS in the realm of logistics and supply chain management.
- e) To provide academic infrastructure s
- f) To provide summer training / short term courses for interested students of IIBS institution at a commercial rate as agreed by both parties.

Whereas, in furtherance to the above, both the parties after series of meetings understandings each other's requirements has agreed to enter into this memorandum of Understandings for career counseling, Employability Programs, Internship & Placements and Professional fee, terms & Payment schedules as per the details given in Annexure, with an intention of both being legally bound, accept the terms & conditions towards fulfillment of their obligations as under:-


Responsibilities & Obligations of NLMPL/ Second Party:

1. To conduct Value added / Job Oriented Training programs in Basic Logistics management to UG & PG students specified by the first party, with training durations/no. of hours as per schedules appended herewith.
2. Maintain records of the trainees and their regular attendance and to share them with first party
3. To conduct exam and evaluate the performance of each student and do the counseling for improvements on need basis.
4. To arrange for industrial visits, Internships and project work with various companies as per the curriculum and training models shared by the second party.
5. Providing certificates after every successful completion of the semester exams and facilitate placement services to ensure 100 % Placement to the students on completion of the training as per the terms & conditions mutually agreed.
6. Also providing industrial visit certificate to students visiting Logistic Industries.

Responsibilities & Obligations of first and Second Party:

1. To prepare Training calendar in Consultation with second party for conducting various job-oriented training programs.
2. To provide a point of contact or Incharge/ co coordinator to assist the second party to run the classes.
3. To register candidates for organizing training programs & depute the student batches for the trainings as per the schedule.
4. To give such directions / instructions with Obligation to follow on behalf of the second party for attendance, orderly conduct & completion of assignments.
5. To provide class room, training aids & training aids & infrastructure for conducting the training programs.
6. To pay the training fee per various activities viz. career counseling, Training programs, internship arrangements and placements at such rates/ schedule mutually discussed & agreed, placed at payment Schedule under Terms and conditions.
7. To take time to time feedback, review the performance and advice.
8. Provide assistance for conduct of study visits, project & field visits, etc.
9. Conduct no such parallel activity which may be prejudicial to the interests of the first party.





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Both the parties hereby agree to perform their part of obligations without any reservation and declare as under:

1. Shall honestly fulfill the Responsibilities & obligations as listed above.
2. Shall conduct no such parallel activity which may be prejudicial to the interests of the other party in the similar line
3. Shall maintain standards at all times and not to act in such manner that is detrimental to the interest of both the parties
4. Shall provide timely clarifications regarding Academic inputs and any other necessary information.
5. Shall ensure quality training under the said scheme through proper co-ordination and consultation.
6. IIBS Can use the Logistics company logos of which NLMPL signed contract under placement assurance category, should be branded under support of NLMPL.

Terms and Conditions

1. The total fee for the 120 Hour course is fee for each student is Rs. 10000/- (Rupees Ten Thousand) + GST applicable.
2. IIBS agrees and confirms for arranging a minimum of 100 (Hundred) Students of PG & PGDM, or any additional students if interested with the same terms and conditions are applicable.
3. IIBS shall further pay the fees for the total number of students attending the logistic classes as per the attendance maintained by the IIBS in four installments as below: payment schedule as below:
4. Total fee shall be paid in 3 semester the payment structure is as follows.
 - a. Rs 25000/- shall be paid while signing the MOU, along with PDC of Rs 25000/- (Totaling Rs 50000/- which will be adjusted against 1st Instalment.)
 - b. First slot of 10% of Total Payment shall be paid before starting the classes
 - c. Second slot 15% of Total payment shall be paid after completion of 15 hrs of Classes
 - d. Third Slot of 15 % of Total payment shall be paid after completion of 30 Hrs of Classes
 - e. Fourth slot of 10 % of Total payment shall be paid after completion of 60 Hrs of Classes
 - f. Fifth slot of 10 % of Total payment shall be before starting of next semester Classes
 - g. Sixth Slot of 15% of Total payment shall be paid after completion of 75 Hrs of Classes
 - h. Seventh slot of 15% of Total Payment shall be paid after completion of 100 Hrs of Classes
 - i. Eight Slot of 10 % of total payment shall be paid before closing of Exams.
- PS : Exam Fee of 500/- per student to be paid one week before the exam
5. The said fees covers class room teaching, Guest lectures, internship, on-job training and Final placement.

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6. Periodical tests to be conducted to assess the performance of the students and preparation of project reports which are all within the responsibility matrix of NLMPL
7. NLMPL shall provide classroom training, practical training at various logistics firms, internship, on- job Training and placement for every student who meet the norms of training and placement.
8. Certificate will be issued to the students who complete the course successfully. Project report has to be compulsorily presented by each student on completion of internship/ on job training.
9. NLMPL will make all arrangements to expose all students to the field formations like airport, seaport, ICD and SEZ. But, the expenses for transport for day time activity will be borne by IIBS.
10. NLMPL to issue the Pre offer letter to all enrolled students with terms & condition which is mutually agreed.

a) Force Majeure

In the event of non- fulfillment of the contract terms and conditions due to any reason of force majeure namely fires, wars, riots, strikes, natural calamities, etc., neither party shall be held responsible for any loss or consequential loss.

b) Indemnity

Each party hereby agrees jointly and severally to indemnify the other party, their representatives, administrators and properties from and against all action, demands, proceedings, Prosecution, attachments, and the like arising out of its liabilities and all charges, taxes, etc.

c) Breach of Agreement

Either party shall have the right to terminate the agreement with the other part with a 2 months' notice in writing, in case it either fails to provide the services/ obligations as mentioned in the agreement, or violates any of the clause mentioned in the MOU, or exploits or misuses the partnership with in any way.

d) Amendment to the Agreement

The obligation of each party have been outlined in this agreement. However, during the operation of the agreement, circumstances may arise which call for alteration or modifications of this agreement. These modifications/alterations will be mutually discussed and agreed upon in writing.

e) Assignment

Neither party may assign nor transfer any rights or obligations under this MOU without the prior written consent of the other party.

F) Period of validity

This agreement shall be initially valid for one year from the date of signing the agreement and subject to renewals at the discretion and satisfaction either of the parties

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Liabilities.

Each party is responsible for its own acts and behavior and the results there of. This MOU is not intended to benefit any third party, nor shall any person incl. students who is not now or in the future a party here to be entitled to enforce any of the rights or obligations of a party under this MOU.

H) Arbitration

Any dispute arising with regard to any aspect of this Agreement shall be settled through mutual consultations and agreements by the parties to the Agreement. If not resolved, this MOU shall be governed and interpreted in accordance with the civil laws applicable and litigations subject to jurisdiction of civil courts in Bangalore.

I) Confidentiality

IIBS and NLMPL agree to hold in confidence all information/ data designated by the party as being confidential which are obtained from either parties or created during the performance of the MOU and will not disclose the same to any third party without written consent of the other institute.

j) Signed in duplicate

This MOU is executed in duplicate with each copy being an official version and having equal legal validity by signing below the institutes acting by their duly authorized officers, have caused this memorandum of understanding to be executed effective as of the day and year first above written subject to Bangalore jurisdiction alone.

K) MOU Effective date

This memorandum of understanding shall be effective from the date of signing hereof by both the parties

IN WITNESS WHERE OF, the undersigned here to have executed this memorandum of understanding this 8th Day Of March 2021

First Party

For International Institute of Business Studies



Name: MAHESHWAR REDDY. G.V

Designation: Director

Witness:

For Second Party

For Nextstep Logistics Management Pvt Ltd



Name : Mrs. Shobha Satish

Designation : Director



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TRAINING CURRICULUM

COURSE / LEARNING OUT COMES

1. Describe major logistics functions and activities.
2. Describe alternative ways to organize for logistics management.
3. Explain how technology has and continues to change logistics management.
4. Compare modes of transportation and related policies
5. Describe warehouse processes, systems, and performance measures.
6. Describe methods of import & Export operations.
7. Describe methods of support services in logistics management.
8. Describe documentation and terms of sale for international shipments
9. Identify job skills basic to employment success.
10. Communicate effectively in both oral and written forms for logistics business settings.
11. To understand the organization structure, logistics marketing, operation, profitability & sustaining the logistics Business

Other clause

The Training shall be conducted at the first Party at IIBS college premises.

All other terms & conditions contained in original MOU on the part of obligation of first party stand good and shall be binding.

Industrial visits & internship at Domestic locations as approved by the first party.

All travel, accommodation, lodging & boarding arrangement shall be made at the cost borne by student.

All fee/ charges of the travel, lodging in boarding shall be collected from the students by second party.

Details of the course: NLMPL shall conduct basic logistics Training program as under. The course curriculum and outcomes are as submitted previously except the industrial visits & internships with various locations.

Course objective – Basic Logistics Management

1. To gain a working understanding of logistics principles and to expose students to the language of logistics
2. To get exposure to on job training & Bridge the gap between Academic skill and Employable skill in logistics industries.
3. To introduce students to the key activities performed by the logistics function including transportation, warehousing, import & export operation, freight forwarding & shipping Business

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4. To refine applied data analysis skills by analyzing and using logistics data to make business decisions
5. To understand current challenges faced by logistics professionals and to provide a basis for thinking through these challenges
6. To prepare students for career opportunities

First Party


For International Institute Of Business Studies



Name: MAHESHWAR REDDY-G.V

Designation: Director

Witness:



5/9/21
(KULDEEP SHARMA)

For Second Party

For Nextstep Logistics Management Pvt Ltd



Name : Mrs. Shobha Satish

Designation : Director



P. Aniraj Murthy



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