


# SOFT SKILLS

  
Principal  
International Institute of Business Studies  
# 75 Muthugadahalli Jala Hobli,  
Bangalore North - 562 157.

**INSTITUTION INNOVATION CELL**




**REPORT**

<b>EVENT</b>	<b>: Workshop</b>
<b>TOPIC</b>	<b>: Innovation &amp; Enterprenureship</b>
<b>DATE</b>	<b>: 18 October 2022</b>
<b>TIME</b>	<b>: 10:00 Am to 12:30 pm</b>
<b>Venue</b>	<b>: Seminar Hall -2</b>
<b>Convener</b>	<b>: Dr. M.Kethan</b>
<b>Resource Person</b>	<b>: Dr.Muralidhar Reddy</b>

**Objectives**

1. To enrich the participants with the entrepreneurial skills
2. To make the participants understand about the skills required in post pandemic business environment.
3. To enhance the knowledge and encourage the youngsters to startup their own venture.
4. To make the participants understand about the organizational skills adopted by the young blood to enhance revenue.

  
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## About Workshop

This Workshop was intended to train participants with skills and knowledge of the entrepreneurial framework to produce quality results from the new entrepreneurs. The main purpose of this workshop is to build confidence in youngsters and to enhance their knowledge about business.

The participants have learnt about the kind of skills enhancement required in the post pandemic business environment & how an individual can startup their own venture through online mode. In workshop complete guidance given by resource person.



## Resource Person

The resource person of the workshop was Dr.Muralidhar Reddy .

### **Topic: Innovation & Entrepreneurship**

**Dr.Muralidhar Reddy** addresses about the following concerns regarding entrepreneur:

- Muralidhar Reddy spoke in the session that most of the businesses are labor intensive business.
- informed about the various types of concerns associated with entrepreneurship:  
Contactless business
- Changes in policies according to the environment which helps in grabbing the opportunities prevail in the market. Management should work more effectively as per the norms.
- Dr.Muralidhar further suggested about the kind of skills required for organizational level.  
Some of them are discussed below:


Agileness

Contactless

Changing optimization

Crises management

Cyber security


  
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- He also elaborated the kinds of skills are required at the individual level. Some of the skills are mentioned below:
  - Communication skills
  - Emotional intelligence
  - Adaptability & flexibility
  - Understanding of technologies
  - Data literacy
  - Creativity & innovations
  - Critical thinking
  - Remote working



- Dr.Muralidhar Reddy further informed about the things, pandemic has taught for the well-being of young ones are mentioned below:
  - To be a better leader
  - Problem solving
  - Financial planning
  - Manage stress
  - Meditation
  - Social well being
  - Mental well being
  - To play sports
  - Read books


  
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To conclude Dr.Muralidhar Reddy informed the participants about the opportunities we can uphold to run the business during the pandemic. Hence, it will be a good opportunity for the young entrepreneurs to conduct their businesses and uplift the economy of India with their innovative ideas.

### **Learning outcome**

1. Participants have learnt about entrepreneurial skills.
2. Participants have learnt about the different modes of online business.
3. Participants have analyzed about the managerial skills.

  
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## Corporate Mentoring By Saji Eapen 10/9/22

**IIBS** International Institute of Business Studies  
Affiliated to Bengaluru City University #75, Muthugadahalli, Bangalore North Jala Hobli,  
Near International Airport, Bangalore-562157

**Corporate Mentoring**

10th Sept. 2022  
@ 10.00 am to 1.00 pm

CHIEF PATRONS  
Prof. Kuldeep Sharma  
Director  
Dr. Raja Sulochana  
Principal-MBA


EVENT CO-ORDINATOR  
Dr. M. Kethan  
Associate Professor

Venue : Seminar hall-1,  
IIBS Airport Campus, Bengaluru

**MR. SAJI EAPEN**  
Hiring Tech Talent for Payapl,  
Xoogle, UNILEVER  
ABINBEV

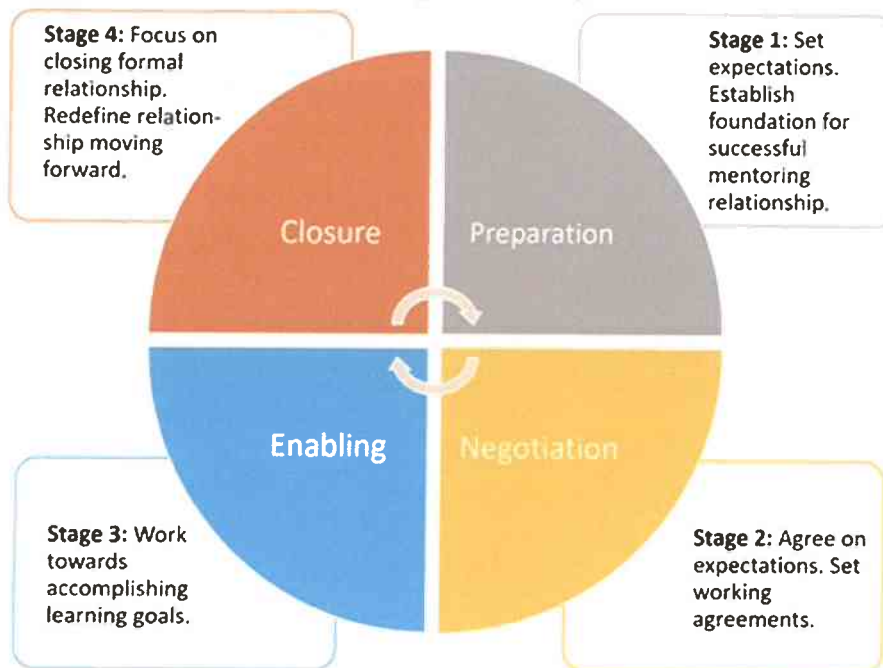
Imparting conceptual knowledge and managerial skills in a Learning environment of high academic ambience to be in the forefront of Management education and Research.

- To develop professionally competent managers with social concern and high moral values.
- To offer inputs to the corporate world in enhancing productivity through research and consultancy and act as a nodal center for development.
- To impart management skills and capabilities with ample scope for individual growth.
- To cater to corporate world by enhancing entrepreneurial skills among students.

  
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## Mentoring Life Cycle



### The goals of the IIBS– MBA Corporate Mentor Program:

Knowledge Transfer: The mentoring program should provide mentors with the opportunity to meet and influence future business leaders while sharing relevant knowledge and experience.

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Redefining Leading Talents

# IIBS

## International Institute of Business Studies

Affiliated to Bengaluru City University

#75, Muthugadahalli, Bangalore North Jala Hobli,  
Near International Airport, Bangalore-562157

### Workshop on "Investing in Stock Market-Latest Trends".

19th August, 2022  
@ 10.00 to 2.00 pm

#### CHIEF PATRONS

Dr. Tripuraneni Jaggaiah  
Principal, IIBS

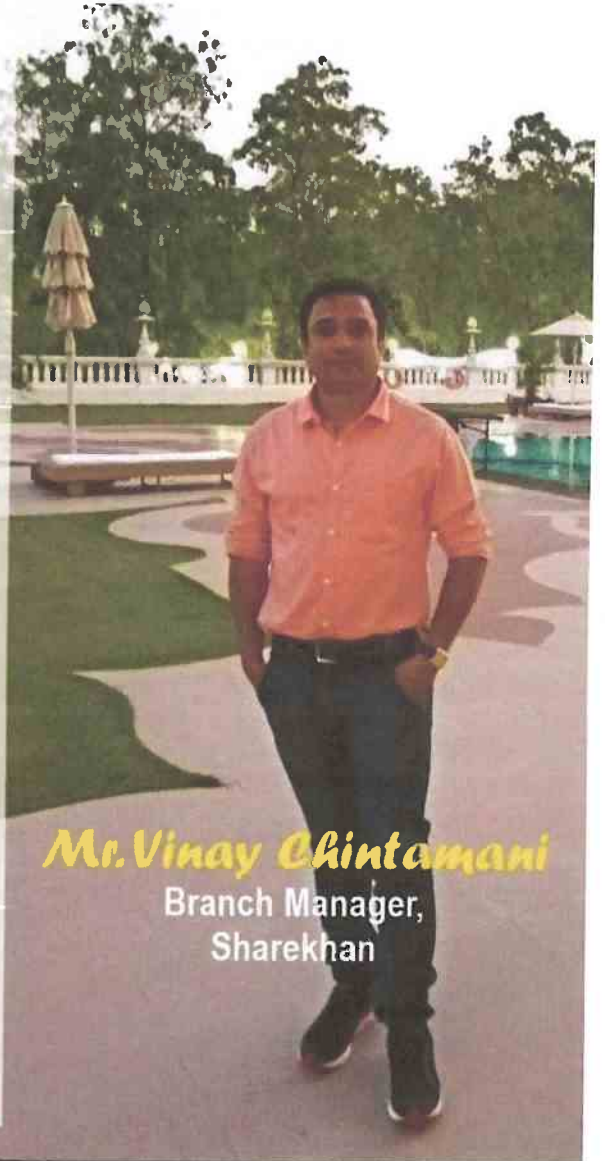
#### EVENT CO-ORDINATOR

Mr. Mahabub Basha  
Asst. Professor - Dept of B.Com

Mrs. Bibi Hajira

Asst. Professor - Dept of B.Com

Venue : Seminar hall-1,  
IIBS Airport Campus, Bengaluru



*Mr. Vinay Chintamani*

Branch Manager,  
Sharekhan


*T. Jagan*  
Principal

International Institute of Business Studies  
# 75 Muthugadahalli Jala Hobli,  
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## Introduction

The Department of Commerce and Management of International Institute of Business Studies organized a Workshop on “Investing in Stock Market-Latest Trends” for all the commerce management students on 19th August, 2022. The speaker at the event was Mr. Vinay Chintamani, Branch Manager, Sharekhan. He has been an active trader in the market and brings along with him experience of trading using technical analysis. The workshop began its course by busting all the myths of trading stocks, explaining in detail about the financial markets, the basics of trading and the different types of live charts, indicators which gave all the students an insight of the stock market and how it performs. The discussion was also directed to the current trends and why people lose their money while investing in the stock market.

He further discussed the avenue of the internet is a convenient method for the public to carry out financial transactions online and even faster than ever. Online trading over the stock market for the consumer indulges all the platforms of banking, commerce, money and resultantly discovers a ease to them. Online trading comes under the percept of E-commerce which has become a greater tool of ease in the universe at this jiffy. In India, there are few companies to offer such trading business. In fact, stock market business has expanded to such an extent which has never happened before. This has become an imperative to the success to all the organizations of online trading business worldwide

  
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Participants could also witness some live stock trading with charting patterns and indicators which help them understand all the terms even better. The session concluded with a Q&A round for the students.






### Learning Outcomes

Students have shown great interest in the workshop by actively participating in the class activity. The session gave the students several insights and helped them in understanding the importance of stock trading, demat accounts, technical analysis, company analysis etc. Everyone participated with enthusiasm and the sessions were worth its time and value adding to students learning.

### Coordinator

Mr. Mahabub Basha

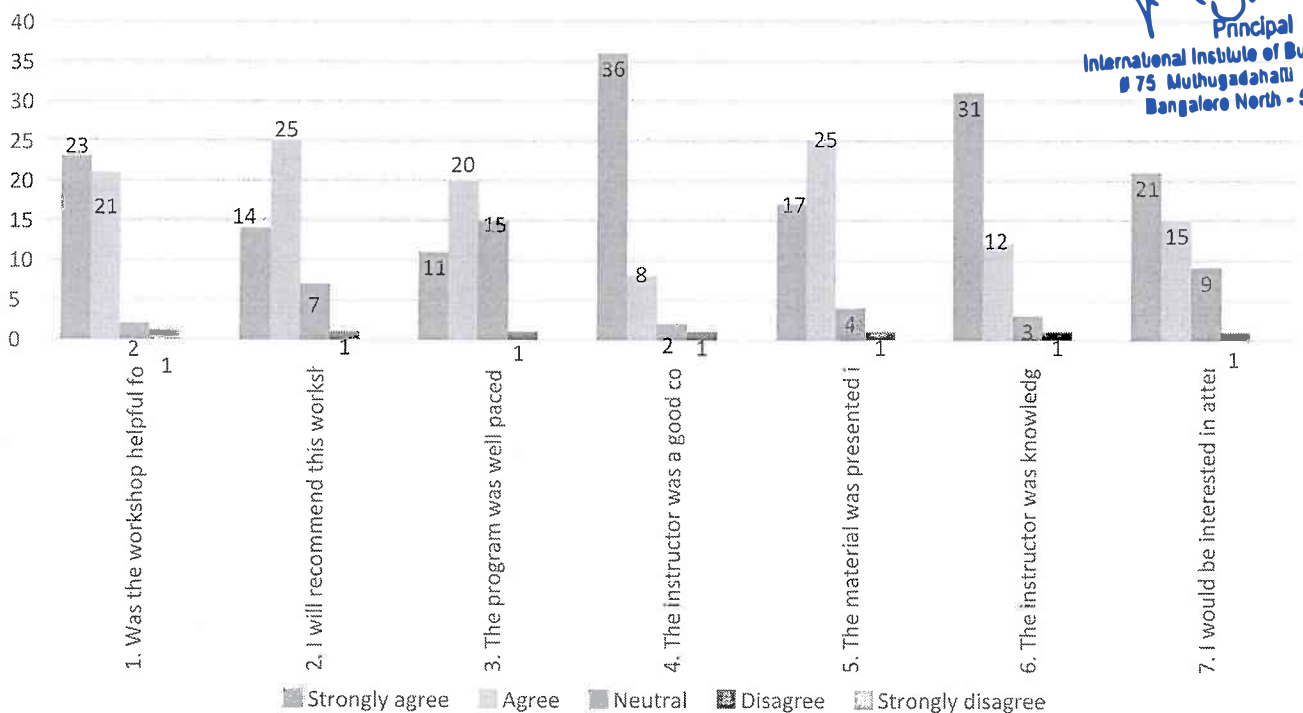
  
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### Principal

Dr. T. Jaggaiah

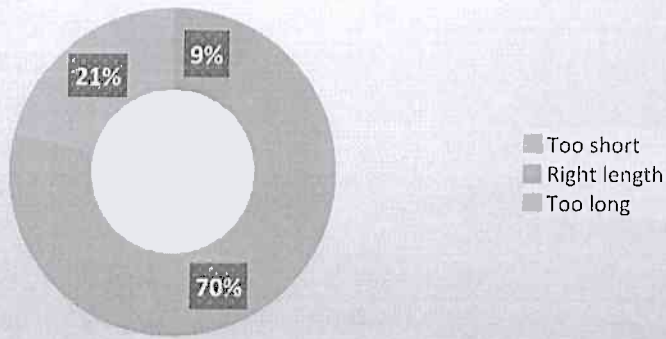
## FEEDBACK ANALYSIS

Questions	Strongly agree	Agree	Neutral	Disagree	Strongly disagree
1. Was the workshop helpful for my career growth	22	21	2	1	0
2. I will recommend this workshop to others	15	25	7	1	0
3. The program was well paced within the allotted time	10	20	15	1	0
4. The instructor was a good communicator	35	8	2	1	0
5. The material was presented in an organized manner	18	25	4	1	0
6. The instructor was knowledgeable on the topic	30	12	3	1	0
7. I would be interested in attending a follow-up, more workshop on this same subject	22	15	9	1	0
	<b>Too short</b>	<b>Right length</b>	<b>Too long</b>		
8. Given the topic, was this workshop	4	33	10		
	<b>Introductory</b>	<b>Intermediate</b>	<b>Advanced</b>		
9. In your opinion, was this workshop	12	24	11		
10. Please rate the following	<b>Excellent</b>	<b>Very Good</b>	<b>Good</b>	<b>Fair</b>	<b>Poor</b>
Visuals	14	19	14	0	0
Acoustics/Audible	17	14	13	3	0
Meeting Space	13	22	8	4	0
Handouts/Benefit-able	16	14	14	3	0
The Program overall	21	13	9	4	0

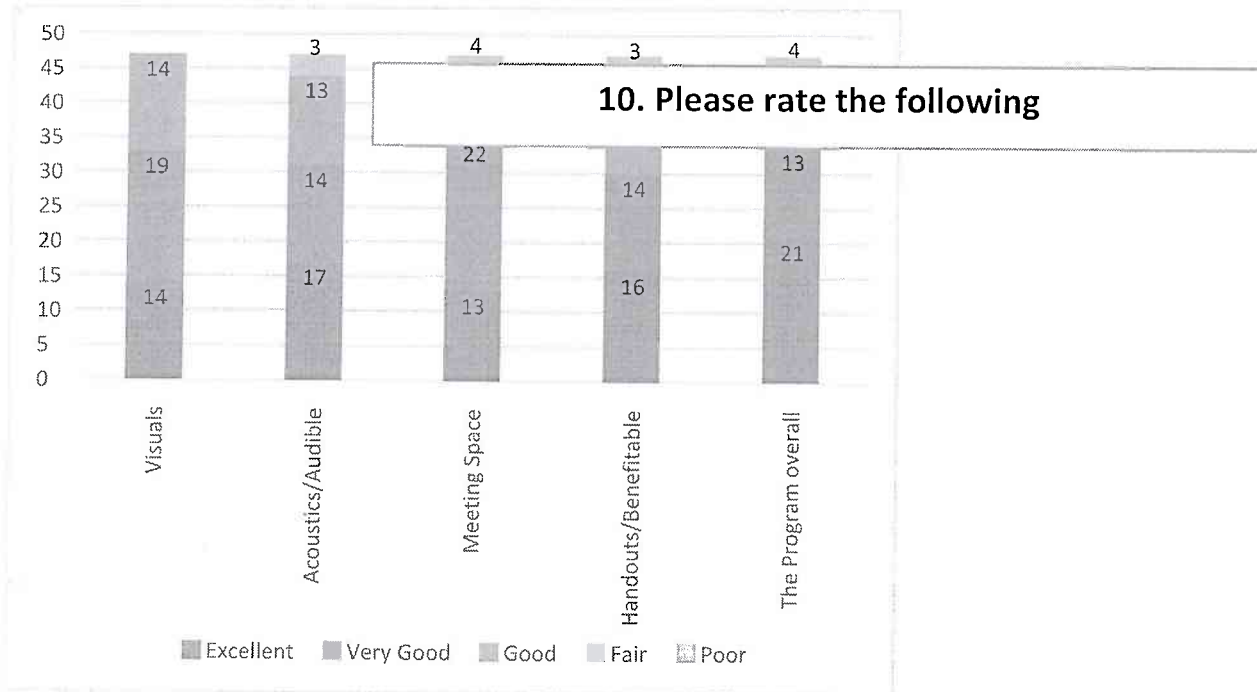
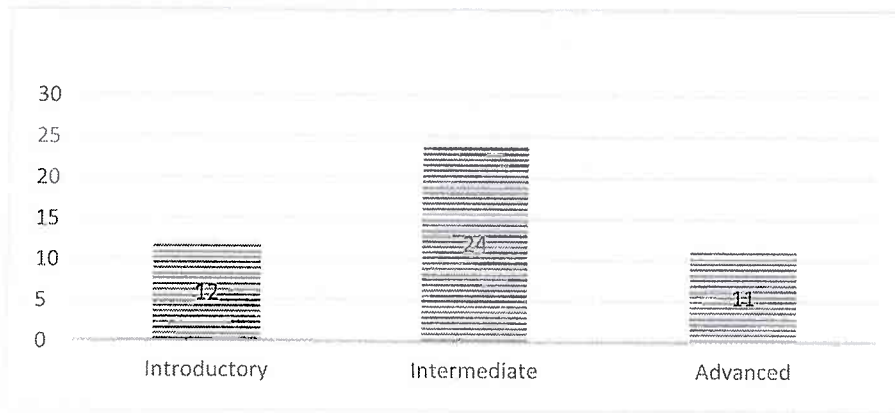


  
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## 8. Given the topic, was this workshop



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## **Chintamani R Karadi**

Branch Manager

Sharekhan by BNP Paribas

I am an MBA graduate and having an experience of 17+ years in Indian Stock Market and been working with Sharekhan by BNP Paribas from 2006 with different roles and assisted many clients with trading and Wealth Management and handled many team as Team Leader .

### **Certifications :**

Technical Analysis course by Online Trading Academy.

Certification on Equity Derivatives by NISM.( Series VIII)

Certification on Mutual Fund by NISM.(Series VA)

Attended Training from Grant Cardone

How to achieve 10x sales growth from Cardone University.


Attended Training from Rich dad poor dad.

Technical analysis course and Derivatives (F&O)

- ❖ Ashwini Gujral
- ❖ P R sunder
- ❖ Avadhut sathe

Training from C A Rachana Ranade On Fundamental Analysis

Certificate from online Derivatives analytics FROM Elearn Market

  
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Follow me on my youtube Channel for Stock Market knowledge



<https://youtube.com/user/vinaygrk>

Channel Name : R K Money



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The Department of Management Studies organized a Workshop on 'Stock Market –Much Needed Hunger', 27/6/2022 .2:30pm to 04:00Pm The session started at 2:45 pm and ended at 04:00 pm, and 90 students from I st year MBA participated in the Workshop.

**Objective:**

The Workshop was organized with the aim of educating the students on financial investments in Shares and Securities by Mr.Akshay. A (Trader and Investor in Options & Derivatives)

The poster for the workshop includes the IIBS logo and name, affiliation to Bengaluru City University, and the address: #75, Muthugadahalli, Bangalore North Jala Hobli, Near International Airport, Bangalore-562157. The topic is 'STOCK MARKET MUCH NEEDED HUNGER' on 27th May, 2022, from 2.00 to 3.30 pm at Seminar Hall - 1, IIBS Airport Campus. The speaker is Akshay.A, a Trader & Investor in Options & Derivatives. The Chief Patrons are Prof. Kuladeep Sharma (Director IIBS) and Dr. Raja Sulochana (Principal-MBA IIBS). The Event Co-ordinator is Dr. M. Kethan (Associate Professor, Dept of MBA).

The session started with an interesting question, “How to become rich on your own?” He explained about the different modes of investment and their return rates. He also spoke about the importance of converting Savings into Investment, and threw light on investing in share market. He motivated the students to go for this, by elaborating on the returns they will get from investing in shares, if traded properly. He also enlightened them about the formalities for opening a DMAT account, and explained the procedures for trading. He emphasized the fact that trading can be done by any common man, without the help of professionals. He concluded the session by persuading the students to start trading in the share market, by investing a small amount, to start with. The session lasted for about 3 hours, and the students were very keen and enthusiastic. They enjoyed the entire session, and learnt the art of converting their Savings into Investments, with profitable returns. The Workshop ended with the Vote of Thanks.

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Why shares are sold by companies to collect equity capital, Capital can also be collected through debts. Usually public ltd companies raise capital through public offerings. Public ltd companies to raise capital from public need to register their company with SEBI. Stock market is a place where two types of people come together one who needs funds for business and other who have excess fund and want to invest in business. When you buy a share of any company you become partial or proportionate owner of that company. Share market is divided into two parts; Primary Market: IPO, FPO, Offer for sale takes place. Secondary Market is where sellers and buyers


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come together through e-platform to trade the shares and earn money. He explained the transaction at stock market through flow chart. He logged in the portal which showed live status of buying and selling of shares at secondary market. Various reports generate through the portal, with some examples he showed the demo how trading takes place. How documentation takes place, when you buy shares. Contracts from brokers and other related documents received. what is concept of T+2 Transaction day and second working day after transaction your accounts will be settled , shares will be sold from your dmat or if you have purchased shares amount will get deducted and shares will be seen in your dmat account. How people earn money from the market and what can make you lose money in market is a question of experience and study.

Students asked several questions related to the topic and Mr Akshay answered them in skilful manner. Dr.KETHAN.M proposed vote of thanks to Principal Dr.Raja Sulochana & Director Prof Kuldeep Sharma.

Prepared by: Dr. Kethan.M

Next session on 11<sup>th</sup> Oct.

  
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Report on the Workshop on “Investing in Crypto & Stock Market”



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**Topic: STOCK MARKET**  
MUCH NEEDED HUNGER

**11th October, 2022**  
@ 2:30 to 5:30 pm

Venue :  
Seminar Hall - 1  
IIBS Airport Campus

**AKSHAY.A**  
Trader & Investor in Options & Derivatives

**CHIEF PATRONS**  
Prof. Kuladeep Sharma  
Director IIBS  
Dr.Raja Sulochana  
Principal-MBAIIBS

**EVENT CO-ORDINATOR**  
Dr. M.Kethan  
Associate Professor  
Dept of MBA

The Department of Commerce and Management of International Institute of Business Studies organized a Workshop on “Investing in Crypto & Stock Market” for all the commerce management students on 11th October, 2022 for I Sem MBA . The speaker at the event was Mr. Akshay, Trader & Analyst . He has been an active trader in the market and brings along with him experience of trading using technical analysis. The workshop began its course by busting all the myths of trading stocks, explaining in detail about the financial markets, the basics of trading and the different types of live charts, indicators which gave all the students an insight of the stock market and how it performs. The discussion was also directed to the current trends and why people lose their money while investing in the stock market.

  
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He further discussed the avenue of the internet is a convenient method for the public to carry out financial transactions online and even faster than ever. Online trading over the stock market for the consumer indulges all the platforms of banking, commerce, money and resultantly discovers a ease to them. Online trading comes under the percept of E-commerce which has become a greater tool of ease in the universe at this jiffy. In India, there are few companies to offer such trading business. In fact, stock market business has expanded to such an extent which has never happened before. This has become an imperative to the success to all the organizations of online trading business worldwide



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Participants could also witness some live stock trading with charting patterns and indicators which help them understand all the terms even better. The session concluded with a Q&A round for the students.



# International Institute of Business Studies Bangalore

## Report on the Logistics Workshop

**IIBS** International Institute of Business Studies  
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Near International Airport, Bangalore-562157

**Webinar on Employability and Advancement in logistics & supply chain management**

**19th August, 2022  
@ 2.00 to 3.30 pm**

**CHIEF PATRONS**  
Prof. Kuldeep Sharma  
Director IIBS  
Dr. Raja Sulochana  
Principal-MBAIIBS

**EVENT CO-ORDINATOR**  
Dr. M. Kethan  
Associate Professor  
Dept of MBA

**Venue : Seminar hall-1,  
IIBS Airport Campus, Bengaluru**

  
**Mr. Shareni**  
MBA Supplychain

**Mr. SHARENI**  
"Strategic Head Business Development, Express Bees ,Bangalore

**August 19, 2022**

  
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Bangalore North - 562 157.



### **Acknowledgements:-**

- Our sincere thanks to the academics' department MBA and academic coordinators of for scheduling the full day program and their continuous support.
- Our sincere thanks to Mr.SHARENI , Strategic Head - Business Development, Express Bees Bangalore, for accepting our request and coming all the way to share his valuable experience and insights with students.

### **Introduction:-**

The objective of the full day workshop on supply chain and logistics was to engage II semester students of operations specialization and those who opted supply chain as their minor specialization in activities of modelling supply chain, supplier selection, supplier relationship, warehouse, road transport, shipping, air freight management, documentation process, customs clearance, import – export procedures etc. Also to expose students to day to day problems of the logistics industry and the practical ways of handling the issues. Though the students have studied both the logistics and supply chain management as a course work, this work shop will give the feel of the industry from the industry expert.


### **Faculty Profile:-**

An Industry Expert with more than 14.8 Years in Supply Chain Shipping, Logistics, Freight forwarding, Road Transportation. Current Position: Strategic Head Business development, Express India Pvt Ltd.,Bangalore. Previous Positions in Multinational Logistics companies, Dimerco Express India Private Ltd, General Manager Hellman Worldwide Logistics India Private Ltd, General Manager – Bax Global India Private Ltd, etc., His area of core competency include; Supply Chain Management, Distribution, Inventory Control, Vendor Management, Global Transportation Logistics, Business development, Foreign trade, Commercial functions etc.

### **Summary of content delivered and methodology of delivery:-**

The workshop was conducted in four sessions. In the first sessions students were given the industry insight about supply chain and logistics through the conceptual mapping of bicycle and automobile supply chain and its logistics. In the second sessions students were given geographical overview of global supply chain, global network of road, sea and air line. Including the capacities of sea and airports across the globe, Logistics hubs and feeder routes. Further students were given the activity to identify the efficient and economical routes for shipments. They were given an overall understanding of Pull and Push approaches in supply chain and their application.

Insights were given with the real life examples and experiences of the trainer on International Trade, the factors that affect the logistics part of the business, such as INCOTERMS, material handling in the ports, importance of Insurance and Risk in international trades, Port, Maritime and

  
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marine logistics management, Legal aspects of Shipping such as Degree of Packaging, Cargo Handling, Statutory Obligations, Material Safety Data Sheets (MSDS) etc. were discussed in greater detail, citing real time examples from the experiences of the trainer. General Averaging for sharing the losses in case of any loss/damage during transit was discussed by taking example of the wreckage of a Cargo ship carrying containers. Students were given short case lets and short stories were shared for discussions. Importance of having a knowledge commercial geography was discussed at length sharing the personal experiences of the trainer and his response to the same.

*MBA II Semester 2021-23 batch students who participated in the workshop*

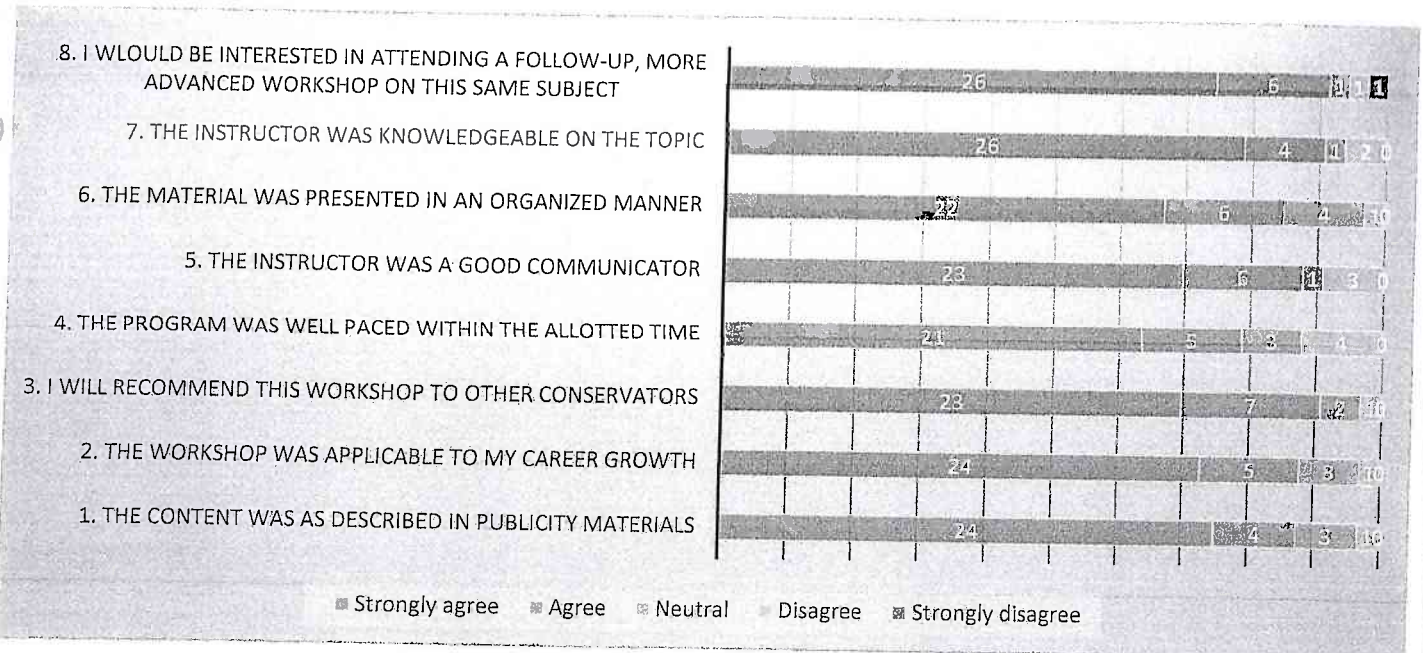



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## FEEDBACK ANALYSIS ON EMPLOYABILITY SKILLS IN LOGISTICS AND SUPPLY CHAIN

Questions	Strongly agree	Agree	Neutral	Disagree	Strongly disagree
1. The content was as described in publicity materials	24	4	3	1	0
2. The workshop was applicable to my career growth	24	5	3	1	0
3. I will recommend this workshop to other conservators	23	7	2	1	0
4. The program was well paced within the allotted time	21	5	3	4	0
5. The instructor was a good communicator	23	6	1	3	0
6. The material was presented in an organized manner	22	6	4	1	0
7. The instructor was knowledgeable on the topic	26	4	1	2	0
8. I would be interested in attending a follow-up, more advanced workshop on this same subject	26	6	1	1	1
	<b>Too Short</b>	<b>Right length</b>	<b>Too Long</b>		
9. Given the topic, was this workshop	2	28	3		
	<b>Introductory</b>	<b>Intermediate</b>	<b>Advanced</b>		
10. In your opinion, was this workshop	12	14	6		
11. Please rate the following	<b>Excellent</b>	<b>Very good</b>	<b>Good</b>	<b>Fair</b>	<b>Poor</b>
a. Visuals	10	9	10	4	0
b. Acoustics	8	10	14	0	0
c. Meeting space	14	8	9	3	0
d. Handouts	12	8	9	2	0
e. The program overall	22	7	4	0	0



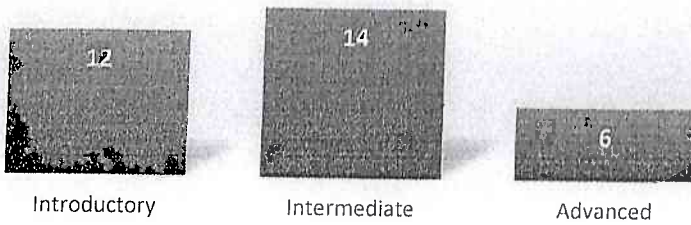
  
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9. Given the topic, was this workshop



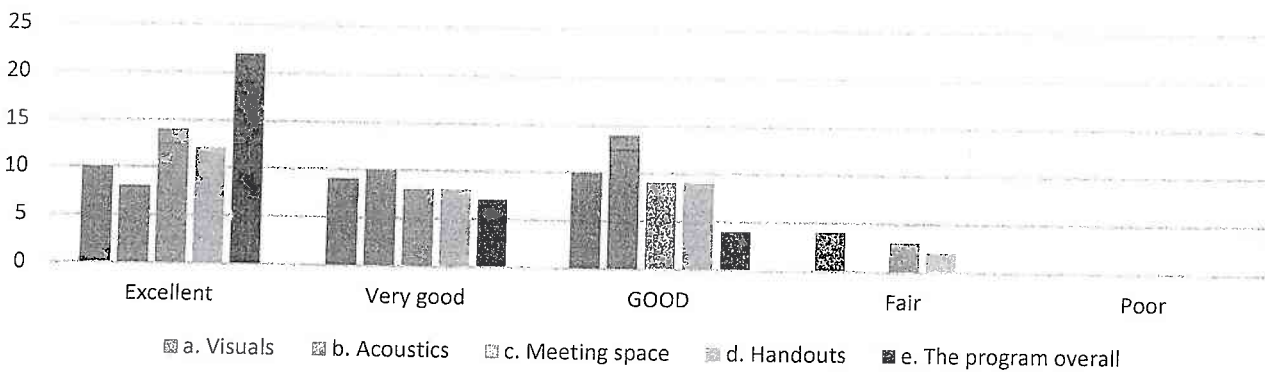
■ Too Short ■ Right length ■ Too Long

10. In your opinion, was this workshop



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11. Please rate the following



**Conclusion:-**

Students have shown great interest in the workshop by actively participating in the class activity. The session gave the students several insights and helped them in understanding the importance of having geographical knowledge, international trade, documentation, insurance, trade terms and typical issues and day to day operational problems including issues of manpower, material handling, documentation etc. Everyone participated with enthusiasm and the sessions were worth its time and value adding to students learning.



Prepared By  
Dr.M.Kethan

*T. Jany*  
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Dr. Raja Sulochana  
Academic Director  
Prof. Kuldeep Sharma  
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# 75, Muthugadahalli, Bangalore North Jala Hobli Bangalore -562 157

**Investors Awareness Program” Thursday, September 12, 2022**



The poster features the IIBS logo and name at the top, followed by the event title 'Investor Awareness Program' in a purple box. Below this, the date and time are listed: '12th Sept. 2022 @ 10.00 am to 12.00 noon'. The names of the Chief Patrons, Prof. Kuldeep Sharma and Dr. Raja Sulochana, and the Event Co-ordinator, Dr. M. Kethan, are listed. The venue is 'Seminar hall-2, IIBS Airport Campus, Bengaluru'. On the right side, there is a portrait of Mr. Hemanshu Mota, AVP - Regional Training at EDGE Learning Academy - NIMF.

The Department of MBA –IIBS organized an Guest Lecture on “Investors Awareness Program” on September 10, 2020.


The following topics were discussed during the seminar. Enhanced awareness about investing in general and invest options in particular.

Better money management leading to financial prosperity and peace of mind. Better planning for important financial goals.


Around 100 participants actively participated in the 1hr: 30minutes seminar.

The participants came from different backgrounds; academicians, corporate professionals & research scholars. A brief summary of the contents of the speaker talk is given below. Mr. Himanshu Mota Senior Banking Professional, SBI, India talked about the benefits of investing in the capital markets and how to go about making wise investment decisions, also focused on how financial well-being are an important factor for happiness, health and peace.

He explained the various market structure & types of Mutual funds. Mr. Himanshu discussed the best schemes, Plans and options related to investments in Mutual Funds.

  
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Question & Answer session, many questions from the audience were taken up by the speakers during the Q & A session. The variety and range of questions raised show that the participants took an active part in the Guest Lecture. Dr.M.kethan gave his concluding remarks, quoting the words of Warren Buffett "I will tell you how to become rich. Close the doors. Be fearful when others are greedy. Be greedy when others are fearful."

  
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Near International Airport, Bangalore-562157

### Workshop on "IDEA GENERATION AND BUSINESS MODEL CANVAS"

3rd Sept. 2022  
@ 10.00 am to 1.00 pm

#### CHIEF PATRONS

Prof. Kuldeep Sharma  
Director

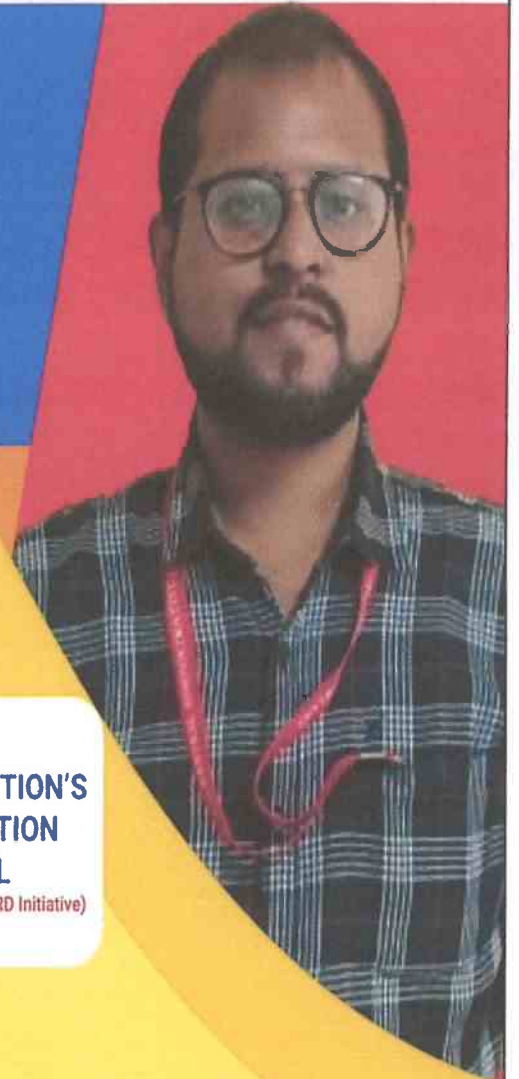
Dr. Raja Sulochana  
Principal-MBA

#### EVENT CO-ORDINATOR

Dr. Venkateswarlu K.  
Associate Professor



INSTITUTION'S  
INNOVATION  
COUNCIL  
(Ministry of HRD Initiative)



Venue : Seminar hall-1,  
IIBS Airport Campus, Bengaluru

*Mr. Balamurali Bhaskaran*

Senior Venture Coach  
(VDC, Gitam University )  
& Innovation Ambassador (IIC)

*T. Jany*  
Principal

International Institute of Business Studies  
# 75 Muthugadahalli Jala Hobli,  
Bangalore North - 562 157.

## Workshop on idea generation and Business Canvas Model

Department of MBA and Institution's innovation council of International Institute of Business Studies has successfully organized a workshop on "idea generation and Business canvas model" on 03.09.2022. The session was aimed to inculcate the idea of entrepreneurship and utilizing canvas model framework and its application in the business. The session has covered different thought-provoking areas such as how to generate business ideas along with activities, mentoring support for studentpreneurs, active participation in designing value proposition activities for the product. The session also provided insights about Canvas, TAM, SAM, SOM and value proposition stages in business.





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Mr. Balamurali Bhaskaran, Senior Venture Coach, VDC – GITAM University & innovation ambassador – IIC, was invited as the resource person for the workshop. More than 70 students were benefitted from the workshop. The entire session was delivered with interactive discussions. This event was coordinated by Dr. K. Venkateswarlu, Associate Professor.



*T. Jany*  
Principal  
International Institute of Business Studies  
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**Bangalore Rural, Karnataka, India**  
 International Institute of Business studies Karnataka 562157, India  
 Lat 13.18715°  
 Long 77.675029°  
 03/09/22 11:49 AM



*K. Venkateswarlu*  
 Coordinator

Dr.K.Venkateswarlu

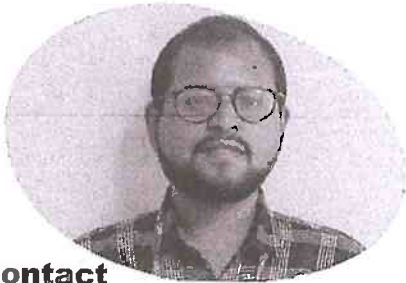
*T. Janu*  
 Principal

**International Institute of Business Studies**  
 # 75 Muthugadahalli Jala Mohli,  
 Bangalore North - 562 157.

*Raja Sulochana*  
 Principal

Dr.Raja Sulochana

# BALAMURALI BHASKARAN



## Contact

### Communication Address:

G122- Shivaji Bhavan  
GITAM University, Bangalore, 561203

### Permanent Address:

#g-6 Darsipudi Apartments  
Gunturivari street  
Vizianagaram 535002

Phone: +91 8099198129

Email: bhaskaranbalamurali@gmail.com

LinkedIn: bhaskaranbalamurali369

DOB: 02-10-1986

## Professional Affiliations

- Online Education Mentor Great Lakes E-learning Services Pvt Ltd collaborated with JAIN UNIVERSITY- Bangalore (KA)
- Guest Faculty- Central Tribal University- Vizianagaram (AP)
- Online Mentor- Mentor to Go

## Technical SKILLS

Micro Soft Office (Word, Excel, PPT)  
Google (Docs, Sheets, Slides)  
LMS: Canvas, Olympus, Moodle

## Work Experience

Corporate: 2 years

Training & Teaching-10 years

## Paper Publications

National- 1 International-2

## Hobbies /Interests

Organizing Business quizzes & games, startups, Online learning, and Investing in Stock Markets

## Languages

Tamil, Telugu, Hindi, Kannada & English

## Profile Summary & Career Objective

Enthusiastic Business Teacher, Edutainer, Mentor, Coach, and soft ski Trainer with 10+ years of experience fostering a cohesive entrepreneurial student-learning atmosphere. Willing to work with startups & build an entrepreneurial ecosystem. **Expert Area:** Pre-Incubations & Incubation Management

## Work Ex.

### 1. Senior Venture Coach – March 2022 GITAM (D)UNIVERSITY, Bangalore

- Coaching venture teams at Pre Incubator-VDC & generate a value proposition idea through a structured process and delivering the flagship program collaborated with Northeastern University Boston the USA
- Arranging Activities within & outside the institute toward promoting & supporting Innovation, IPR, and Start-ups
- Mentoring support and guidance provided to students toward participation in National Innovation Contests SIH, Hackathons, etc
- Organizing workshops, Masterclasses for Design thinking & innovations, IPR & Technology Transfer, Pre-Incubation & Incubation management, and Entrepreneurship Development Program.
- Resource person/IA at IIC, responsible for organizing various programs related to innovation and startup and spreading the message of innovation & start-up among the students and faculties in the country, particularly in Higher Educational Institutions.
- Scheduling Clinic- counseling session/time slot declared by Innovation Ambassador to mentor students/faculties

### 2. Sunstone Eduversity – Coimbatore (TN)- Assistant Professor.

**SME:** New-age Business models, Marketing, Business Awareness & (Nov 2021-28 Feb 2022)

### 3. MR School of Management (A)- Vizianagaram (AP)- Assistant Professor

**SME:** Business Communication, Marketing Management, Strategic Management, E-commerce (Aug 2017- October 2021)

### 4. Gayatri Vidya Parishad(A) SMS- Visakhapatnam (AP) Assistant Professor

**SME:** Marketing, Strategic Management, Retail Management (October 2013- August 2017)

### 5. Miracle Educational Society- Vizianagaram (AP) Assistant Professor

**SME:** Marketing, Management Science, IPR. (Sep 2011- Sep 2013)

### 6. HCL Technologies, Chennai- Tech. Support (April 2007-April 2009)

## Academic/Education

- **Masters Business Administration:** HR & Marketing 78.8% - 2011 MVGR College of Engineering., VIZIANAGARAM
- **Bachelors Business Management:** Marketing & Finance 75%- 2007- GITAM UNIVERSITY, Visakhapatnam

## Professional Certifications

- Certified Innovation Ambassador of Ministry of Education & IIC
- Certified GUIDE TO STARTING UP, -ANKUR WARIKOO.
- WORKSHOPS& FDP at IIM-Rohtak, IIM-Ahmedabad, IIM-Visakhapatnam, ISB-Hyderabad, IIT-Kharagpur.
- HR Diploma – AJAX Management Consultants- Bangalore
- Google Project Management – Coursera 2002

## Key Achievements

- MBA Topper 2009- 11 Silver Medalist
- Mentor For Best Business Idea Competition at IIM-A
- Runner Up - STAR OF VIZIANAGARAM organized by Rotary Club & SVN Lake Palace Bangalore North - 562 157.
- Man Of The series for Rewards & Recognition prog. in HCL Technologies, Chennai

**Name of the session: Idea generation and Business Canvas Model**

Name of Participant: Bheerajushree

Course: MBA

Institute Name: \_\_\_\_\_

Date: 3/9/2022

Your feedback is critical for IIC to ensure we are meeting your educational needs. We would appreciate it if you could take a few minutes to share your opinions with us so we can serve you better.

1. Please rate the following parameters

	Excellent	Good	Okay	Needs Improvement
The workshop organization was	/			
The workshop instructor was	/			
The workshop's overall content was	/			
The workshop presentation methods were	/			
The workshop topic coverage and relevance were	/			
The workshop activities were	/			
The overall rating for the workshop	/			

2. How likely is it that you would recommend the workshop to a friend or colleague?




3. Is there anything else you would like to say about the workshop? (optional)

Everything is fine

4. What type of sessions you recommend from the resource person in the future?

The same

  
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**Name of the session: idea generation and Business Canvas Model**

Name of Participant: S. Sreyasree

Course: MBA

Institute Name: IIBS

Date: 03/09/22

Your feedback is critical for IIC to ensure we are meeting your educational needs. We would appreciate it if you could take a few minutes to share your opinions with us so we can serve you better.

1. Please rate the following parameters

	Excellent	Good	Okay	Needs Improvement
The workshop organization was		✓		
The workshop instructor was	✓			
The workshop's overall content was	✓			
The workshop presentation methods were		✓		
The workshop topic coverage and relevance were		✓		
The workshop activities were	✓			
The overall rating for the workshop	✓			

2. How likely is it that you would recommend the workshop to a friend or colleague?



*T. Jamm*  
Principal  
International Institute of Business Studies  
75 Muthyashan (Optional)  
Bangalore North - 562 157.

3. Is there anything else you would like to say about the workshop? (optional)

4. What type of sessions you recommend from the resource person in the future?

*Entrepreneurship Ideas*





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**TRUST OFFICE :**

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Kanaka Nagar, R.T. Nagar,  
Bangalore - 560 032. Karnataka

## A Guest Lecture on Great HR Festival

**IIBS** International Institute of Business Studies  
#75, Muthugadahalli, Bangalore North Jala Hobli, Near International Airport, Bangalore-562157

Session on  
**THE GREAT HR FESTIVAL**

Mr. Savan Smayajula  
Head Learning & OD  
Bonito Designs Pvt. Ltd.

25th July, 2022  
@ 2.00 to 5.00 pm

Venue :  
Seminar Hall,  
IIBS Airport Campus

Dr. K. Venkateswarulu organised this session. He has invited Mr. Savan Somayajula, Head-Learning & OD, Bonito Designs pvt. Ltd., as a resource person. He has over 13 years of experience developing and deploying learning strategies in the Banking, Finance, EdTech, and Interior Design industries. Learning strategy, learner experience, instructional design, eLearning, Content Development, and facilitation are some of the specialties. The session's goal was to help students understand the value created by the HR function in modern organisations.

The speaker emphasised that recent work trends disrupted by digitalization, pandemic, and employee-driven talent market require HR students to go beyond traditional learning and explore ways to add value to organisations. As a result, students must develop a strong skill

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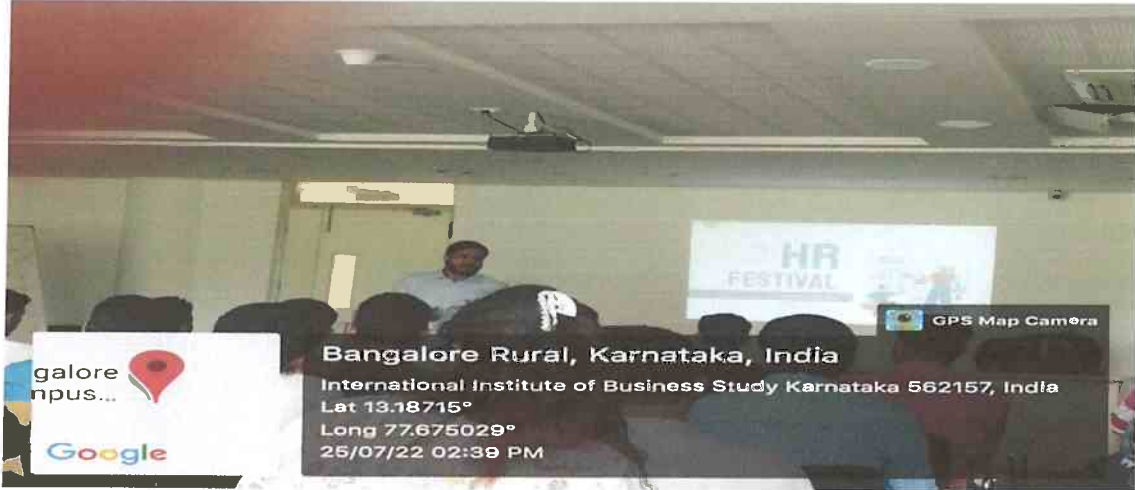
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set, including knowledge of how the department works.



This new age skill set is what defines the direction of HR as a function:

1. Digital fluency
2. Learning agility
3. Empathy and listening
4. Data literacy and critical thinking

Mr.Savan Somayajula, Head – Learning and OD, Bointo Desings pvt ltd was invited as the resource person for the session. More than 70 students were benefitted from the session. The entire session was delivered with interactive discussions. This event was coordinated by Dr.K. Venkateswarlu, Associate Professor.

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*F. Jany*  
Principal  
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# 75, Muthugadahalli, Bangalore North Jala Hobali Bangalore -562 157

Webinar On

“Begin your journey to be a leader” –Dr. Rahul Das



I didn't want it to be a preachy talk with giving them inputs on how to be a better leader. That usually doesn't work and what I chose to do instead was look at my own life and use my personal experiences to tell them what had helped me on my journey to be a leader to begin with and to be a better one as I grew in my career.

So, I had to learn early on what it meant to manage people and ensure that you played a role larger than that of a boss and contribute to their careers long term.

*T. S. JAYAM*  
Principal  
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As part of my address, I decided to jot down some words that I would use to tell them my story and how they could use these words to propel them in the right direction on their personal journeys.

I thought I should pen them down and share them here and here's the first part of the series:

### Courage and confidence

When you are a leader, you can't let fear hold you back. If I had at any point thought that I am too young and thought about hierarchy and not stood up and had stayed in the by-lanes, I would never have been heard. I was also straightforward and didn't know filters, so I spoke my mind then and I speak it now. I do this knowing fully well that I could be wrong or that there could be as powerful opinions as mine on the exact opposite side of the spectrum and that I am always learning.

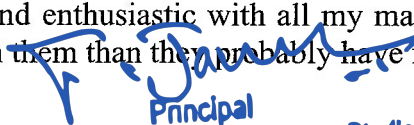
You need both courage and confidence to do the right thing and speak your mind and stand up and say it! This has truly helped me every step of the way. Having the confidence to approach anyone, to speak the truth, to take conflicts to the source and the courage to live by example and stand up not just for yourself but for people around you.

### Exposure, experience and teamwork

Often, people tend to confuse the number of years a person has spent doing something with the true experience the person has. I have had a lot of situations in my life, when people judge me basis my years of experience and don't look at the actual body of work I have managed to do. I have also been told on two instances, of two job interviews at the closure stages that I was not picked because I was too young, and the existing team had people with more years of experience than I did, who would have to report to me.

So, know that exposure and experience are paramount and every opportunity that comes your way is a way to learn something new and challenge the status quo and use it to glean all that you can.

Teamwork is a great teacher; it gives you so much insight into people and the way they work and you cannot work alone even as an entrepreneur, so its always good to learn how to manage and work with teams, alongside them, leading from the front or leading from the back... I have worked with the best of teams across my career and I have had teams who have been supportive, encouraging and enthusiastic with all my madness and ideas and I am sure I have learnt a lot more from them than they probably have from me.

  
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10:15 4G

Close Participants (40)

Search

- DK Dr Kethan Manyam (me)
- Ashok Matcha (Host)
- DR Dr Rahul M Das
- ADARSH Khyma
- akhil sai
- A Amar
- N B, Naveen kumar
- Baba S M
- RP Balasubramanian P.G
- Bharath Kumar Reddy
- Deepak Kumar
- GK Gopala Krishnan

Invite

What is your quality - depiction through a metaphor

Prepared By  
Dr.M.kethan

Signed By

Dr.Raja Sulochana

*R. J. S.*  
Principal

Approved

Prof.Kuldeep Sharma

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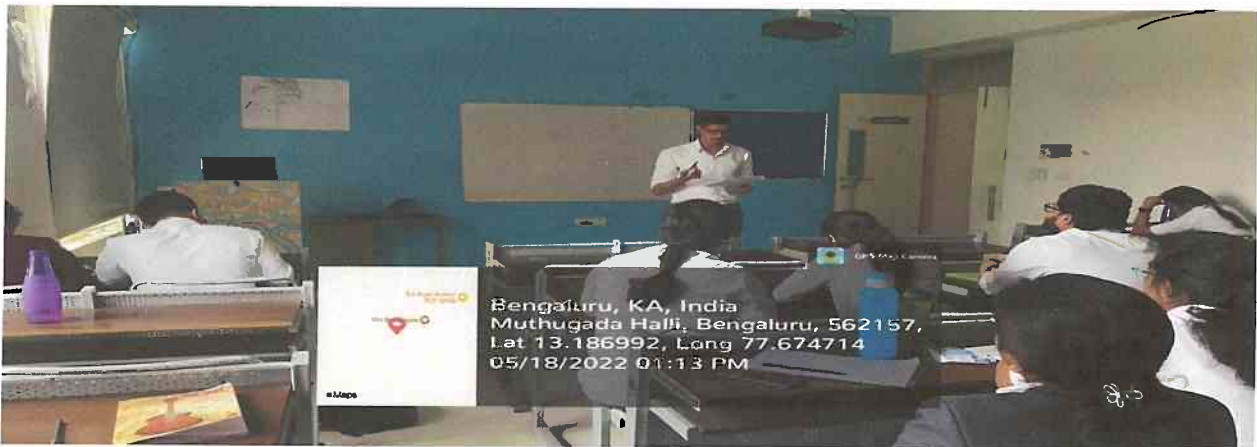
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## EXPERIENTIAL LEARNING IN BUSINESS RESEARCH METHODS -5/18/2022

FACULTY INCHARGE –Dr.M.kethan

Experiential learning is a method of imparting education through first-hand experience to the learner. This differs from the traditional academic classroom setting by making the learner to acquire skills, knowledge, and experience. The Experiential learning includes internships, field research activities, field trips, abroad studies and service-learning projects. The major purpose of the Experiential Learning methodology is engage the learner's emotions as well as developing their knowledge, skill and competency to develop a successful carrier. It enhances the students' ability in playing an active role in the learning process which leads greater gratification in .Building high performance team, developing the leaders, Improving Communication Skills and Turning the line managers into powerful coaches.

The experiential learning methodology enhances the learners' engagement to the subject, enriches deeper learning and improved outcomes on academic and personal skills which are required to build a successful career. Through the increased effectiveness of learning the students develop ability on the critical thinking, develop enhanced systematic problem solving skills and data based decision making ability. Experiential learning is also a process through which students develop knowledge skills and value from direct experience and the process of learning consists of four theoretical components.



Experiential Learning on innovation management –on innovative marketing Procedure of Innovative products. Marketing any product or service is vital to its success, highlighting the benefits of your product or service to existing and potential customers.

To develop a keen understanding of where your innovation is positioned in the marketplace. This will provide the basis of a marketing plan for both the initial launch and beyond.

*T. Jamm*  
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## **Understand your market**

Plan how you will carry out market research

Existing information can be useful (see Conduct market research). But you may also need to talk to potential customers or carry out other primary market research.

Quantitative research gives you hard facts and figures about the number of people or businesses you can target, and how they spend their money.

Qualitative research focuses on how your potential customers think and behave.

## **Assess the market**

You need to know how many people will benefit from your innovative product or service, what competition there is, and the most cost-effective method of reaching the market with your offering.

If selling business-to-business, you can look at different market segments by dividing it up according to size of business, output, location and type.

For business-to-consumer sales, you might segment the market by socio-economic grouping, age, gender, marital status, lifestyle or occupation.

## **Talk to potential customers**

Understand the needs of customers by talking directly to them

You will need to talk to potential customers to understand their needs, rather than just trying to anticipate what they want.

## **Listen to feedback**


Engage with potential customers when developing your product or service, rather than simply hoping it will meet their needs.

Customers frequently see problems or future developments before manufacturers, because they use products everyday or are selling them on to people who complain if they do not come up to scratch.

## **Keep your distance**

Do not base research on the opinions of friends and family. You risk hearing what you want to hear, rather than honest opinions.

If possible, hand the analysis over to someone who is not involved in the project.

  
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Innovative marketing concept is all about conducting market research into customer needs, behaviours and trends, develop a prototype or changes within product designing, launching a new product in a unique place, pricing the product in a unique way, promoting products in an unconventional way.

### **Develop a marketing plan**

Establish your marketing objectives

Use everything you have learned from your market research to identify target customers and key markets.

Establish what you want to achieve from your marketing. If you are an early stage start-up with no existing customers, you need to market the benefits of your offering to create demand among new customers.

Once you have built a customer base, you should aim to retain it and encourage customers to spend more with you - either through buying greater volumes, range of products or by purchasing more expensive items.

### **Build the marketing plan**

Clarify which features provide the benefits that customers want.

Concentrate on the unique selling proposition (USP), as opposed to the "me too" features. For example, any supplier can claim to provide a reliable, high-quality service.

Know who your customers are

The ultimate end user may not be your customer. You may need to market and sell to an intermediary.

Distributors are close to your customers and can provide invaluable feedback. Listen to their problems and suggestions.

**Customer relationship management (CRM)** systems will help you to develop your customer database and carry out targeted marketing campaigns.

Set out the activities and tactics you intend to use to reach customers

Identify ways to reach your target customers. Most products and services are not suited to a mass market, and do not have universal appeal.

PR in local and national media can generate awareness and interest.

  
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### Report On Case Study Analysis for MBA Students conducted on 28/7/2022

The Research orientation was tailor-made to facilitate the Research requirements of the Post-Graduate student community at the IIBS. The trans-disciplinary Session was conceptualized with the intention of knowledge-building on the fundamentals of research concepts, methodologies and processes in addition to providing hands-on training in Report Making with inputs on the essentials of academic writing.




#### The objectives of the Sessions were

- ❖ To develop knowledge on the fundamentals of research
- ❖ To build knowledge on research design, application & data analysis
- ❖ To develop skills for synopsis development & academic writing

#### Outcomes of the Session

Demonstrate the ability to choose methods appropriate to research aims and objectives. Understand the limitations of particular research methods. Develop skills in qualitative and quantitative data analysis and presentation. Develop advanced critical thinking skills followed with an activity where the students framed Title, Basics of Review of Literature Procedure & Analysis. Students were given Activity sheet to frame the title and to Identify the scope by reviewing the literature.



  
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## EXPERIENTIAL LEARNING

### Industrial Visit to Indian Space Research Organization



Department of MBA, International Institute of Business Studies organized industrial visits to the Indian Space Research Organization (ISRO), Bangalore on 02.12.2022 & 03.12.2022 to I SEM MBA students. A total of 151 students and 6 faculty visited and gained knowledge about ISRO, Bangalore.

ISRO Satellite Centre (ISAC) is the lead center of the Indian Space Research Organization (ISRO) responsible for the design, development, assembly & integration of communication, navigation, remote sensing, scientific, and small satellite missions. Scientist Mr. H L Srinivasa explained each and every display unit kept for the exhibition

It includes the models of the first Indian satellite Aryabhata, APPLE, INSAT series, etc. Satellites are basically of two types- Indian Remote Sensing (IRS) satellites and communication satellites. Remote sensing satellites are useful in activities like fishing (identifying places in the sea where fish can be found) and warnings about cyclones. During cyclone Hudhud, damage to human life was made minimal due to warnings.

IRS-1A was the first remote sensing mission undertaken by the Indian Space Research Organization (ISRO). It was a part-operational, part-experimental mission to develop Indian expertise in satellite imagery. Mr. Srinivas explained the various features of the rockets. Mr. H.L.Srinivasa also explained about different other satellites including the oldest Apple satellites and the later satellites with solar panels, solar sail, and minor rockets present on the satellites for adjusting their positions in space. The reason for gold color coating on the satellites for handling extremes of temperature was explained.

The Industrial Visit was a great benefit for the students to directly understand about the various concepts of satellite and space missions management by ISRO.

  
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**U. R. RAO SATELLITE CENTRE  
BANGALORE**

Shreyala Rathnakar  
Head, TAVD  
Programme, Planning & Evaluation Group

☎ 080-2508 2126  
email: ppegoffice@ursc.gov.in

21 October 2022

To,

International Institute of Business Studies  
Bangalore- 562157  
Ph No: 9620248202, 9964211368  
Email: placements@iibsonline.com

Sir / Madam,

**Sub: Permission to visit U R Rao Satellite Centre – Req.**

We are in receipt of your email letter dated October 20, 2022 requesting permission to visit URSC. Accordingly, you are permitted to visit on the following date and time.

05-12-2022	02:00 PM to 03:00 PM (Batch – I)
06-12-2022	02:00 PM to 03:00 PM (Batch – II)


Please provide details of your team members and faculty members along with an authorization letter from Head of the Department restricted to **95** members per batch only, subject to the following conditions:


Your team may report to URSC Reception Counter of Centre 15 minutes in advance in order to complete the administrative formalities for issuing entry passes.

1. You are requested to strictly adhere to the time schedule mentioned above.
2. In case of any exigencies, we may cancel the above visit without any intimation.
3. Carrying Camera and taking photography inside this Centre is strictly prohibited.
4. Mobile phones and electronic gadgets are not allowed to be taken inside.
5. The visitors should declare items to be carried if any and seek permission, while entering this Center to the security personnel for checking.
6. No foreign nationals are allowed.
7. No Family members will be allowed inside this centre.
8. After the visit Acknowledgement letter will not be issued from the Organization.
9. Please note, all Students/Faculty shall strictly follow Covid Appropriate Behaviour inside URSC Premises, including Wearing of Face Mask. Entry is not permitted without mask.

Please note that our office is located on Old HAL Airport Road, Bangalore-560 017 next to National Aerospace Laboratories (NAL). You can contact our Reception on 080-25084469 & 25084470.

The professor accompanying the Students may kindly contact the Reception Counter of this Centre to complete the administrative formalities and for issue of Entry pass in time. Kindly acknowledge the receipt of this letter.

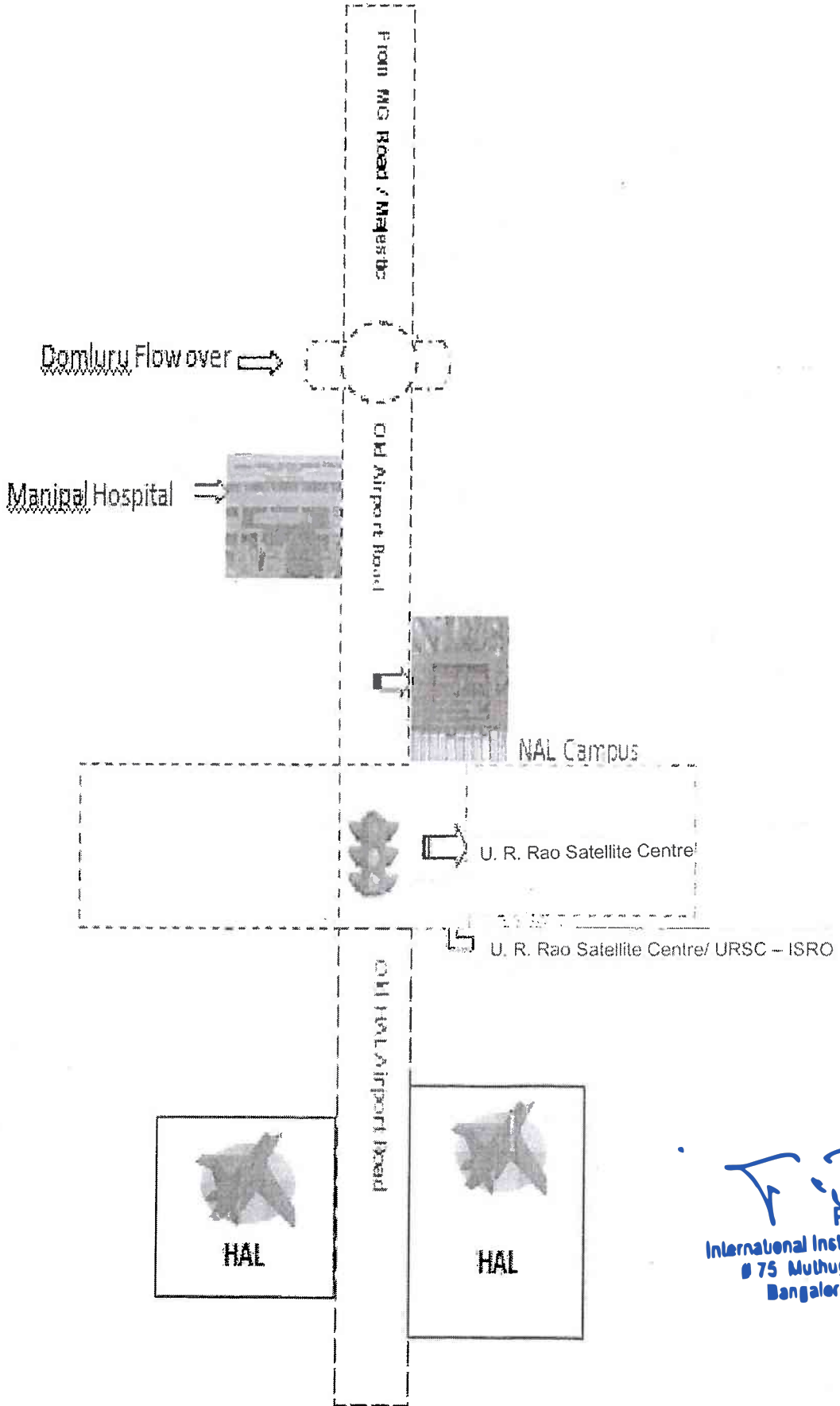
  
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Bangalore North - 562 157.


Yours faithfully,  
  
(Shreyala Rathnakar)

Copy to: Administrative Officer (PRO), U R Rao Satellite Centre, Bangalore-17.

**Note: Route Map is attached herewith**

श्रेयाला रत्नकार / Shreyala Rathnakar  
प्रधान, टी.ए.वी.सी, पी.पी.ई.सी / Head, TAVD, PPEG



  
 Principal  
 International Institute of Business Studies  
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## BUDGET REVIEW 2022-23



Prof.Susmitha, organised a session on review of budget 2022-23

Union Budget is the annual financial statement that gives insights into the government's receipts and expenditures for that fiscal year. The Budget is allotted for the upcoming fiscal year.


**INDIA'S FIRST BUDGET:** The Budget was first introduced in India on April 7, 1860, when Scottish economist and politician James Wilson from East India Company presented it to the British Crown. Independent India's first budget was presented on November 26, 1947, by the then Finance Minister R K Shanmukham Chetty.

### HIGHLIGHTS OF THE SESSION

**Economy:** Capex target expanded by 35.4 percent — from Rs 5.54 lakh crore to Rs 7.50 lakh crore. FY23 effective Capex seen at Rs 10.7 lakh crore. India's growth is highest among all major economies; we are now in a strong position to withstand challenges. The goal is complementing macro-growth with micro-all-inclusive welfare, digital economy and fintech, tech-enabled development, energy transition, and climate action.

**Jobs:** ECLGS extended till March 2023, 60 lakh jobs eyed in next 5 years. Efforts of central, state governments lead to jobs, entrepreneurial opportunities. Digital ecosystem for skilling and livelihood to be launched. This will aim to skill, reskill, upskill citizens through online training. API-based skill credentials, payment layers to find relevant jobs and opportunities.

**Duties on Industry:** Import duty on certain chemicals being/to be cut. Customs duty exemption on steel scrap will be extended for another year for MSMEs. Will revoke customs duty on stainless steel, flat products, high steel bars. Beginning October 2022, unblended fuel to get an additional duty of Rs 2/litre. Import duty on cut and polished


  
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diamonds and gemstones to be cut 5 percent and on the sawn diamond to nil. Customs duty concessions are to be given to certain consumer electronic devices to promote manufacturing across wearables, wearables, and specific mobile phone components.

**TAXES:** Govt vows a stable and predictable tax regime. Govt to provide a one-time window to correct omissions in ITRs filed, updated returns to be filed within 2 years. Any cess or surcharge on income is not allowed as business expenditure. 1 percent TDS on transfer of virtual assets above a threshold, gifts to be taxed. Surcharge on long-term capital gains capped at 15 percent. The government will tax income from digital asset transfers at 30%. No deduction is allowed while computing income except the cost of acquisition. Loss cannot be set off from any other income. Gift of cryptocurrencies to be taxed at receiver's end. A new provision to allow taxpayers to file an updated return. Updated returns can be filed within 2 years from the end of the relevant assessment year. Alternate Minimum Tax for cooperative societies to be cut to 15%. The proposal will reduce the surcharge on cooperative societies to 7%, for those whose income is between Rs 1 crore and Rs 10 crore. Tax deduction limit increased to 14% on employers contribution to NPS account of state govt employees.

**ELECTRIC Vehicles:** Battery swapping policy to allow EV charging stations for automobiles will be framed. The private sector will be encouraged to create sustainable and innovative business models for battery and energy as a service, improving the efficiency of the EV system.

  
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# Management Orientation Module 2021

## Inaugural session



. The MBA class of 2021-2022 began their MOM programme on 28-12-2021. The ceremony began with dignitaries, faculty members, and a few students lighting the lamp. Prof.Kuldeep Sharma, gave a warm welcome speech to the new MBA class of 2021-22. He also discussed the importance and responsibilities of the Management programme.

Mr.Braj Kishore Gupta, an international motivational speaker, was the session's special guest. He discussed how to improve one's talents and abilities, as well as how to change one's personality. Prof.NSR Murthy, addressed the students and detailed the sessions. Dr.Rajasulochana,, and Mr.Maheshwar Reddy, Director(Admissions), gave the congratulatory address.

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## Ice-breaking session



The session was conducted by Dr.Rajasulochana AL. It was a session designed to encourage the group's members to begin the process of becoming a team. The basic goal of Icebreakers is to enable the members of the group get to know each other through games. This is a team-building activity. Icebreakers are enjoyable activities that help individuals get to know one another.

Students from all origins and cultures will learn to understand each other and form bonds. People must form rapid bonds in order to collaborate toward a common goal. As a facilitator, we are also aware of the students' strengths and weaknesses. IIBS is an excellent platform for students from various backgrounds to engage with one another, learn about diverse cultures, and adapt to changes in order to succeed in the corporate world. During the MOM program's Ice Breaking sessions, students had a blast and were fully engaged.

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## Light Moments



After the productive managerial sessions, All the students participated in some fun games like Dumb Charades, Antakshari, etc. This session was handled by Prof. Manoranjan, Placement Officer. Students had lots of fun and felt light. Also, students got a chance to get comfortable with each other as well as the faculty.

A handwritten signature in green ink, which appears to read "T. J. Jambhale".

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## Subject Orientation (Finance)

### What are the subjects in MBA finance – session by Dr.Samiya Mubeen

The finance syllabus in management education consists of both core and elective subjects. MBA in Finance specialization has very interesting subjects which start from the basics of accounting and financial management to the very advanced level of derivative management to bitcoins evaluation. The program is intended to support students who wish to pursue a professional career in the area of finance.

Master of Business Administration in Finance is a two-year (4 Semesters) program, specializing in various aspects of finance, including financial planning analysis and control. It also lays emphasis on relevant areas of Accounting, Taxation, Strategic finance, Capital markets, and Investment. In the first year of MBA Management, accounting and financial management will be taught to the prospective candidates and in the second year Accounting and taxation, investment banking, securities & commodities trading, financial modelling, risk management, financial consulting, catastrophic insurance and applied research.

The Program offered in IIBS will help to prepare students for the best career in advanced accounting and taxation, investment banking, securities & commodities trading, financial modeling, risk management, financial consulting, project appraisal & management, and applied research.



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## AVISHKAR



It was a session by Prof. Kuldeep Sharma. It is an activity of recycling of waste product or recovery operation by which waste materials are reprocessed into new or same products.

### OBJECTIVES:

- A key component of modern waste reduction
- It aims at environmental sustainability by substituting raw materials input into and redirecting waste outputs out of the economic system
- Prevents pollution by reducing the need to collect new raw materials.

### PRODUCT DESCRIPTION:

- **PRODUCT NAME – Bird bath cum planter.**

Team members- Balasubramaniam, Vedant nagori, Nikhil Ray, Pavitra reddy, puniya, Akil, Dhaval Bhansal.

- This product serves for bird bath and planter.
- There are two containers made out of recycled plastic.

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- In the top most part birds will bath and it penetrates to holes and it will reach the lower part for plants.
- **PRODUCT NAME – Penguin Money Bank.**  
Team name- Super six.  
Team members-Amar, Manoj, Sangita, Swagata, Punit, Debarati.
  - This product serves to save money and penguin.
  - Now a days Penguins are considered as an endangered species, By keeping that in mind we made this Penguin Money Bank.
  - To build awareness for children about the importance of saving money and saving endangered species.
- **PRODUCT NAME-FIYAZ INNOVATIONS.**  
Team members- Abhishek, Lipika, Padmini, Anagha, Fiyaz,.
  - It aims to make eco-friendly and cost effective sets of table-chairs by recycling used oil drums.
  - To provide comfortable furniture at affordable rates.
  - Our target customers include cafes, parks, bus stand, startups, residential homes etc.
- **PRODUCT NAME-BUSY BEE DISPOSAL BAGS.**  
Team members- Shruthi Kumari, Supriya Pathak, Ravi Chandra, Selva raj.
  - The idea of the product is the women who undergoes menstrual cycle but are unable to dispose of the used napkins or tampons in the correct way.
  - Its made up of recycled paper and plastic.
  - It is completely leakproof and lightly scented, so they can use this Busy Bee bags for sanitary disposals.
- **PRODUCT NAME-PRODUCT.**  
Team members- Jtresh kaul, John paul, Anusha Saxena, Shaurya Gaur
  - our company product has manufactured a product of airpurifier which is made of recycled surgical mask.
  - It is the most affordable airpurifier in the market which is priced at rupees 60 which can be easily affordable by the lower income group.
- **PRODUCT NAME - ECOFRIENDLY DRESS AND DREAMCATCHER**  
**:DECORATIVE ITEMS AND PAPER BAG**  
Team members - Prateek, Subham, Rutuja, Vethavalli, Leeja, Priya
  - The idea of eco-friendly dress to minimize the impact on the environment and often the health of the consumer and the working conditions.
  - Dreamcatcher is to creative awareness about how we can use waste plastic bottles and unused thread into something creative and decorative.



- the idea of this is to show case how a paper waste can be turned into something creative and decorstive.
- PRODUCT NAME - Picture perfect  
Team members - Akhil, Aasha, Divya.
  - A picture perfect is a picture frame which is protective and decorative edging to a picture such as painting on photograph.
  - It makes the work easier and safe and both sets the picture apart from the surroundings and aesthetically integrate it with them.
  - Our frame usually made with cardboard and it can be recyclable and then we made the frame in a decoratively by making different designs with newspaper and cardboard.

  
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# IIBS INTERNATIONAL INSTITUTE OF BUSINESS STUDIES

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## COURSE PROGRESS CHART FOR MBA, Semester I (Batch : 2021-23)

Section -

Subject: ORIENTATION


Sl. No.	Date	Faculty Name	Topic Covered	Total No. of Students	No. of Students Present
1	28/12/21	Dr. Raja Sulochana	Ice Breaking	160	125
2	28/12/21	Dr. Raja Sulochana	Ice Breaking	160	130
3	28/12/21	Dr. Raja Sulochana	Ice Breaking.	160	134
4	28/12/21	Dr. Raja Sulochana	Ice Breaking	160	150
5	29/12/21	Mrs. Brajkishore Gupta	Session on Management Skills	160	150
6	30/12/21	Dr. Samiya Mubeen	MBA opportunities	160	148
7	30/12/21	Dr. Samiya Mubeen	MBA opportunities	160	149
8	31/12/21	Mr. Kuldeep Sharma	Aviskar	160	153
9	31/12/21	Mr. Kuldeep Sharma	Aviskar	160	157
10					
11					
12					
13					
14					
15					

  
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**Attendance Sheet for MBA Semester 1, Batch: 2021-23**

**SUBJECT: MOM Orientation**

Sl. No.	Students Name	Date																			
		28/12/21	28/12/21	28/12/21	28/12/21	29/12/21	29/12/21	30/12/21	30/12/21	30/12/21	30/12/21										
1	Selvaraj N	1	2	3	4	5	6	7	8	9	10										
2	Anushka Saxena	1	2	3	4	5	6	7	8	9	10										
3	Abhishek Kumar	1	2	3	4	5	6	7	8	9	10										
4	Shifa Mehboob Munshi	1	2	3	4	5	6	7	8	9	10										
5	Jaya Prasannaraj NR	A	2	3	4	5	A	6	7	8											
6	Rupashi Jamatia	1	2	3	4	5	6	7	8	9	10										
7	Subham Singha	1	A	3	4	5	6	7	8	9											
8	Balasubramanian PG	1	2	3	4	5	6	7	8	9	10										
9	Kasthuri Rangan G	1	A	3	4	5	6	7	8	9											
10	Aluru Venkatesh	1	2	3	4	5	6	7	8	9	10										
11	Rohit Tanti	1	A	3	4	5	6	7	8	9											
12	Prachita Mohanty	1	2	3	4	5	6	7	8	9	10										
13	Narravula Venkat Sai	1	2	3	4	5	6	7	8	9	10										
14	John Paul E	1	2	3	4	5	6	7	8	9	10										
15	Seelam Surya Kaivalya	1	2	3	4	5	6	7	8	9	10										
16	Dhaval	1	2	3	4	5	6	7	8	9	10										
17	Srijit Chakrabarty	1	2	3	4	5	6	7	8	9	10										
18	S Sreyasree	1	2	3	4	5	6	7	8	9	10										
19	Nijampatnam Lakshmidurga	1	2	3	4	5	6	A	7	8	9										
20	Haritha V	1	A	A	2	3	4	A	5	6	7										
21	Soni Manish	1	2	3	4	5	6	7	7	8	9										
22	Ganji Dhruva	1	2	3	4	5	6	7	7	8	9										
23	Shiv Kumar Kukka	1	2	3	4	5	6	7	7	8	9										
24	Gudiwada Sai Prasad	1	2	3	4	5	6	7	7	8	9										


  
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25	Samir Chetry	1	2	3	4	5	6	7	8	9	10						
26	Munaga Venkata Ramakrishna Akhil	1	2	3	4	5	6	7	8	9	10						
27	Neelima Gupta	1	2	3	4	5	6	7	8	9	10						
28	K Ravi Chandra	1	2	3	4	5	6	7	8	A	9						
29	Bellani Divya	1	A	A	2	3	4	5	6	A	7						
30	Pratiksha Jha	1	2	3	4	5	6	7	8	A	9						
31	Kodathala Yamini Reddy	1	2	3	4	5	6	7	8	9	10						
32	Pillamulla Mahendar	1	2	3	4	5	6	7	8	9	10						
33	Mohammed Fysal Sharif	1	A	A	2	3	4	A	5	6	7						
34	Kunchala Venkata Chiranjeevi	1	A	A	2	3	4	A	5	6	7						
35	K Harish	1	A	A	2	3	4	A	5	6	7						
36	Lipika Pradhan	1	2	3	4	5	6	7	8	A	9						
37	Reddy Pavitra Ramesh	1	2	3	4	5	6	7	8	9	10						
38	Dukkipati Vasanth Kumar	1	2	3	4	5	6	7	8	9	10						
39	Shaik Asha	1	2	3	4	5	6	7	8	9	10						
40	Farhan Showkat	1	2	3	4	5	6	7	8	9	10						
41	Adarsh Khema	A	2	3	4	5	6	7	8	9							
42	G V Maheshwar Reddy	1	2	3	4	5	6	7	8	9	10						
43	Nampalli Manoj Kumar	A	2	3	4	5	6	7	8	9							
44	Naik Anil Parshuram	1	2	3	4	5	6	7	8	9	10						
45	Abhishek BV	A	2	3	4	5	6	7	8	9							
46	Karnati Guru Kalyani	1	2	3	4	5	6	7	8	9	10						
47	Sunil NA	A	2	3	4	5	6	7	8	9							
48	Mohit Mayank	1	2	3	4	5	6	7	8	9	10						
49	Karri Geetha Priyanka	A	2	3	4	5	6	7	8	9							
50	Sahid Ali	1	A	A	2	3	4	5	6	7	8						
51	Gaikwad Rutuja Ramesh	A	A	A	1	2	3	4	5	6	7						
52	Rampure Awant Raju	1	A	A	2	3	4	5	6	7	8						
53	Shruti Kumari	A	2	3	4	5	6	7	8	9							
54	Wasim Raza	1	2	3	4	5	6	7	8	9	10						
55	Nisha Onkar Moudekar	A	A	A	1	2	3	4	5	6	7						
56	Pragnya Kulkarni	1	A	A	2	3	4	5	6	7	8						
57	Guntimadugu Sudheerkumar Raju	A	A	A	2	3	4	5	6	7							
58	Nataraj	1	2	3	4	5	6	7	8	9	10						
59	Anandhakrishnan R	1	2	3	4	5	6	7	8	9	10						

  
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60	Dave Mansi	1	2	3	4	5	6	7	8	9	10								
61	Jadhav Prateek Sunil	1	2	3	4	5	6	7	8	9	10								
62	Vikram Kumar	1	2	3	4	5	6	7	8	9	10								
63	Emmaneni Pavan Lohith	1	A	2	3	4	5	6	7	8	9								
64	Benjamin Franklin	1	A	2	3	4	5	6	7	8	9								
65	Yallasiri Aasa Deepika	A	A	2	3	4	5	6	7	8	9								
66	Leeja Prabina Kerketta	1	2	3	4	5	6	7	8	9	10								
67	Deepanshu Raman	A	A	2	3	4	5	6	7	8	9								
68	Gugulothu Saritha	1	2	3	4	5	6	7	8	9	10								
69	Sangita Dey	1	2	3	4	5	A	7	8	9	10								
70	Bhagyashree M Hiregoudra	A	A	A	A	1	2	3	4	5	6								
71	Abhishek Roy	1	A	A	2	3	4	5	6	7	8								
72	Vethavalli R	A	2	3	4	5	6	7	8	9									
73	Mukkidipalli Priscilla	1	2	3	4	5	6	7	8	9	10								
74	Kiran J D	A	2	3	4	5	6	7	8	9	10								
75	Shaurya Gaur	1	2	3	4	5	6	7	8	9	10								
76	Soni Kumari	A	2	3	4	5	6	7	8	9	10								
77	Pranathi Athota	1	2	3	4	5	6	7	8	9	10								
78	Mafidul Islam	1	A	A	2	3	4	5	6	7	8								
79	Kaleshvali H	1	A	A	2	3	4	5	6	7	8								
80	Padmini Tiwari	1	A	A	2	3	4	5	6	7	8								
81	Supriya Pathak	1	2	3	4	5	6	7	8	9	10								
82	Barigela Naveen Kumar	1	A	A	2	3	4	5	6	7	8								
83	Naveen M	A	2	3	4	5	6	7	8	9	10								
84	Yellamilli Raviteja	1	2	3	4	5	6	7	8	9	10								
85	Pavan Kumar HP	A	2	3	4	5	5	6	7	8									
86	Rahul Kumar	1	2	3	4	5	6	7	8	9	10								
87	Seikh Farid Ali	1	2	3	4	5	6	7	8	9	10								
88	Obulareddy Obulareddy	1	2	3	4	5	6	7	8	9	10								
89	Prajwal P S	A	2	3	4	5	6	7	8	9									
90	Hemavathi NR	1	2	3	4	5	6	7	8	9	10								
91	Shubhashree H	1	2	3	4	5	6	7	8	9	10								
92	Jalamanayani Manikanta	1	2	3	4	5	6	7	A	8	9								
93	Vedant Nagori	1	2	3	4	5	6	7	A	8	9								
94	Shahid Azad Khan	1	2	3	4	5	6	7	8	8	9								


  
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95	Kumar Kalva Mohammed Sufiyan	1	2	3	4	5	6	7	8	9	10								
96	K Sundari	A	A	A	1	2	3	4	5	6	7								
97	Srinjita Banerjee	1	A	A	2	3	4	A	A	5	6								
98	Potnuru Hari Chandana	A	A	3	2	3	4	A	A	5	6								
99	Mamidi Akhila	1	A	2	3	4	5	6	7	8	9								
100	Baba S M	1	A	2	3	4	5	6	7	8	9								
101	Nidhi Kumari	1	2	3	4	5	6	7	8	9	10								
102	V M Pawan Kumar Naidu	1	2	3	4	5	6	7	8	9	10								
103	Akshay Damodhar Dandekar	1	2	3	4	5	6	7	8	9	10								
104	Ajay	1	2	3	4	5	6	7	8	9	10								
105	Bhanuprakash E	A	2	3	4	5	6	7	8	9	10								
106	Sumita Thappa	1	2	3	4	5	6	7	8	9	10								
107	Nikhil Anand	1	A	A	2	3	4	A	5	6	7								
108	Mithun R	A	A	2	2	3	4	5	6	7	8								
109	Shalini Jha	1	A	A	2	3	4	A	5	6	7								
110	Poorvika Panchariya	1	2	3	4	5	6	7	7	8	9								
111	Debarati Chakraborty	A	2	3	4	5	6	7	7	8	9								
112	Madhushree R	1	2	3	4	5	6	7	7	8	9								
113	Ankit Singh Sikarwar	1	A	2	3	4	5	6	6	7	8								
114	Baggaraju Gowthami	A	A	A	1	2	3	4	4	5	6								
115	Thambireddy Sai Sujith Reddy	1	2	3	4	5	6	7	7	8	9								
116	Jayakumar B V	A	2	3	4	5	6	A	7	8	9								
117	Radhika Garg	1	A	2	3	4	5	6	7	8	9								
118	Gudla Bharath kumar reddy	A	A	2	3	4	5	6	7	8	9								
119	Sushmita S Kattimani	1	A	2	3	4	5	6	7	8	9								
120	Viresh	A	A	A	2	3	4	5	6	7	8								
121	Ananthu Unnithan	1	2	3	4	5	6	7	8	9	10								
122	Badam Nikhendra Babu	A	2	3	4	5	6	7	8	9	10								
123	Emam Khasim S H	1	2	3	4	5	6	7	A	8	9								
124	Mohamed Fiyaz	A	2	3	4	5	6	7	A	8	9								
125	Hema N	1	2	A	3	4	5	6	7	7	8								
126	Guruprasad	1	2	3	4	5	6	7	A	8	9								
127	Harish D V	1	2	3	4	5	6	7	8	9	10								
128	Soumya Paul	1	2	3	4	5	6	6	A	7	8								
129	Gaddam Akhil Sai	1	2	3	4	5	6	A	A	7	8								

  
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130	Chethan Raj	1	2	3	4	5	6	7	8	9	10								
131	Amar Sunil Prabhu	1	2	3	4	5	6	7	8	9	10								
132	Punit Dave	1	2	3	4	5	6	7	8	9	10								
133	Vivek Patel	A	A	2	2	3	4	A	A	5	6								
134	Raj Mondal	1	2	3	4	5	6	7	8	9	10								
135	Kumari Priya Sharma	A	A	4	1	2	3	A	A	4	5								
136	Ashutosh Kumar Burnwal	1	2	3	4	5	6	7	A	7	8								
137	Prabhat Kumar Bhagat	A	A	2	2	3	4	5	6	7	8								
138	Nisha Yadav	1	2	3	4	5	6	7	8	9	10								
139	Shaik. Huzaifa	A	2	3	4	5	6	7	8	9	10								
140	Jathari Anagha Sandeep	1	2	3	4	5	6	7	8	9	10								
141	Manohar M	1	2	3	4	5	6	7	8	9	10								
142	Anjali R	1	2	3	4	5	6	7	8	9	10								
143	Tejaswini N	A	A	A	2	3	4	5	6	7	8								
144	Jampula Uttara Kumari	1	2	3	4	5	6	7	8	9	10								
145	Pooja R	1	2	3	4	5	6	7	8	9	10								
146	Mohammed Zainul Abedheen	1	2	3	4	5	6	7	A	8	9								
147	Sayan Roy	1	2	3	4	5	6	7	8	9	10								
148	Varun K S	1	2	3	4	5	6	7	A	8	9								
149	D Veera Priyanka	1	2	3	4	5	6	7	8	9	10								
150	Dhaneshwari	1	2	3	4	5	6	7	8	9	10								
151	Gopala Krishnan Kc	1	2	3	4	5	6	7	8	9	10								
152	Bhattad Kunal Dwarkanath	1	2	3	4	5	6	A	7	8	9								
153	Deepak Kumar	1	2	3	4	5	6	A	7	8	9								
154	Swagata Kolya	1	2	3	4	5	6	A	7	8	9								
155	Jitesh Koul	1	A	2	3	4	5	A	6	7	8								
156	Anusha B S	1	2	3	4	5	6	7	8	9	10								
157	Clintonmahimai Calvin Alphons	1	2	3	4	5	6	7	8	9	10								
158	Angadi Manjunath Shivkumar	1	2	3	4	5	6	7	8	9	10								
159	Parul Chourasia	1	2	3	4	5	6	7	8	9	10								
160	Khilwani Hitesh Gopichand	1	2	3	4	5	6	7	8	9	10								
<b>Total No. of Students</b>		125	130	134	138	143	148	149	153	157	155								
<b>Faculty Signature</b>		125	130	134	138	143	148	149	153	157	155								

  
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## Aptitude lesson plan

### Week-1


Day	English Language	Quantitative Aptitude	Reasoning Ability
1	Reading Comprehension (Understanding the basic technique of solving questions)	Profit and Loss	Coding –Decoding (Letters and Numbers)
2	Reading Comprehension (Practice topics from banking and economy)	Simple Interest	Coding –Decoding (language based and comprehension-based)
3	Reading Comprehension (Practice Topics from Social, Technology and Science etc.)	Compound Interest	Blood Relations
4	Reading Comprehension (Misc. Topics)	Ratio and Proportion	Syllogism (normal)
5	Fill in the Blanks (Single and Double Fillers)	Mixture and Alligations	Syllogism (negative and positive possibilities)
6	Cloze Test (Practice Session)	Simplification (Practice Session)	Syllogism (Misc.)
7			



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## Week-2 plan

Day	English Language	Quantitative Aptitude	Reasoning Ability
1	Basic Rules of Grammar (Tenses, Articles, Parts of Speech etc.)	Number System	Seating Arrangement (Linear)
2	Grammar (Subject-Verb Agreement, degrees of comparison, participles and gerunds, infinitive etc.)	Linear Algebra and various formulae	Seating Arrangement (Circular)
3	Basics of Error Spotting (Application of grammar rules and syntax rules)	Quadratic Equations, Polynomial Functions etc.	Seating Arrangement (Mixed)
4	Error Spotting (Advanced level)	Algebra (Misc. rules)	Puzzles (With one variable)
5	One Word Substitution	Mensuration (2-D figures)	Puzzles (With more than one variable)
6	Homonyms	Mensuration (3-D figures)	Puzzles (Advanced level with comprehension related problems)
7			

  
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## Week -3 plan

Day	English Language	Quantitative Aptitude	Reasoning Ability
1	Synonyms	Data Interpretation (Line Chart, Bar Graph, Histogram etc.)	Clock Related problems
2	Antonyms	Data Interpretation (Pie Chart, rectangular graphs etc.)	Ranking and Direction Test
3	Idioms with their meanings	Data Interpretation (Mixed problems)	Number and Letter Series
4	Appropriate Prepositions with verbs	Data Sufficiency	Analogy (Both number and letter based)
5	Para Jumbling (Understanding the flow of a paragraph)	Time and Distance (Train and Platform related problems+ Boat and Stream related problems)	Matrix
6	Para Jumbling (Practice Session)	Time and Distance (Misc.)	Dictionary Rankings and Word Related Problems (Jumbled Words, word formation etc.)
7			



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## Week – 4 plan

Day	English Language	Quantitative Aptitude	Reasoning Ability
1	Confusing Words – At a Glance with spellings and applications	Time and Work (Men and Days based)	Non-Verbal Reasoning (paper cutting and folding, analogical figures etc.)
2	Sentence Improvement (Based on basic rules of grammar)	Time and Work (Pipe and Cistern based)	Non-Verbal Reasoning (Mirror Image, Hidden Images etc.)
3	Misfit Sentences (Understanding the logic and Practice Session)	Geometry (Triangle Properties)	Non-Verbal Reasoning (Misc. based on previous year papers)
4	Sentence Completion (Practice Session)	Geometry (Properties related to squares, rectangles, rhombuses, parallelograms, trapeziums etc.)	Analytical Reasoning (Statement and Conclusion problems)
5	Phrase Replacement (Practice Session)	Geometry (Properties related to circles, tangents etc.)	Analytical Reasoning (Statement and Argument Problems)
6	Miscellaneous Topics based on		Analytical Reasoning (Misc.)



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	Previous Year Papers	Geometry (Misc. such as angles, sides etc.)	
7			

## Week – 5 plan

Day	English Language	Quantitative Aptitude	Reasoning Ability
1	Revision of chapters from first and second week	Trigonometry (Ratio of angles, formulae etc.)	Revision of chapters from first and second week
2		Trigonometry – Height and Distance	
3		Approximation problems	
4		Revision of first week chapters	
5			
6			
7			

## Week – 6 plan

Day	English Language	Quantitative Aptitude	Reasoning Ability	General Awareness
1	Revision of chapters from 3 <sup>rd</sup> and 4 <sup>th</sup> week	Revision of chapters from 2 <sup>nd</sup> and 3 <sup>rd</sup> week	Revision of chapters from 3 <sup>rd</sup> and 4 <sup>th</sup> week	Current Affairs (4 <sup>th</sup> last month)
2				Current Affairs (5 <sup>th</sup> Month)
3				
4				



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5				Current Affairs (6 <sup>th</sup> month)
6				
7				Weekly Revision – CA 3 months at a glance

## Week – 7 plan


Day	English Language	Quantitative Aptitude	Reasoning Ability
1	Solving of questions from any standard grammar / RC book (chapters of 1 <sup>st</sup> and 2 <sup>nd</sup> week only)	Revision of 4 <sup>th</sup> week chapters	Question-solving (1 <sup>st</sup> and 2 <sup>nd</sup> week chapters)
2			
3			
4		Solving of Questions (1 <sup>st</sup> and 2 <sup>nd</sup> week chapters)	
5			
6			
7			

  
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## Week – 8 plan

Day	English Language	Quantitative Aptitude	Reasoning Ability
1	Question-Solving (3 <sup>rd</sup> and 4 <sup>th</sup> week chapters)	Question-solving (3 <sup>rd</sup> and 4 <sup>th</sup> week chapters)	Question-solving (3 <sup>rd</sup> and 4 <sup>th</sup> week chapters)
2			
3			
4			
5		Revision of weak areas	
6			

  
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## COURSE PROGRESS CHART FOR MBA, Semester 3 (Batch : 2020-22)

Section -

Subject: Aptitude

Sl. No.	Date	Faculty Name	Topic Covered	Total No. of Students	No. of Students Present
1	3/01/2022	Mr. Manoranjan	Time & work (Men & Days based)	106	93
2	05/01/22	Mr. Rajesh	Geometry (Triangle Properties)	106	95
3	08/01/2022	Mr. Manoranjan	Number system	106	99
4	10/01/22	Mr. Rajesh	Geometry (Properties related to circles, tangent etc.)	106	94
5					
6	12/01/22	Mr. Rajesh	Trigonometry (Ratio of angles, formulae etc.)	106	91
7					
8	15/01/2022	Mr. Manoranjan	Data Interpretation (mixed problem)	106	100
9			(Line chart, Bar Graph, Histogram etc.)		
10	17/01/22	Mr. Rajesh	Approximation Problems	106	90
11	19/01/2022	Mr. Manoranjan	Data Sufficiency	106	92
12	22/01/22	Mr. Rajesh	Time and Distance	106	92
13	24/01/2022	Mr. Manoranjan	Trigonometry - Height & Distance	106	94
14	27/01/22	Mr. Rajesh	Revision of first week chapter	106	91
15	29/01/2022	Mr. Manoranjan	Revision of 4 <sup>th</sup> week chapter	106	101

  
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## Attendance Sheet for MBA Semester 3, Batch: 2020-22

Business

Sl. No.	Students Name	Date																	
		03/10/22	05/10/22	08/10/22	10/10/22	12/10/22	15/10/22	17/10/22	19/10/22	22/10/22	24/10/22	27/10/22	29/10/22						
1	Achanya K	1	2	A	3	A	4	5	A	6	7	8	9						
2	Adarsh Tiwari	1	2	3	4	A	5	6	7	8	9	10	11						
3	Ahana Das	1	A	2	3	4	5	6	7	8	9	A	10						
4	Aishwarya	1	2	3	4	5	A	6	7	8	9	10	11						
5	Akankhya Ananya Panigrahi	1	2	3	A	4	5	A	A	6	7	8	9						
6	Akanksha Mathur	1	2	3	4	A	5	A	6	7	A	8	9						
7	Alphin Shaji	1	2	A	3	4	5	6	7	A	8	9	10						
8	Aman Agarwal	1	2	3	A	4	5	6	7	8	9	10	11						
9	Aman Saxsena	1	2	3	4	5	6	7	8	A	9	10	11						
10	Angidi Rohit Kumar	1	A	2	3	4	5	6	7	8	9	A	10						
11	Anjali Prasad	A	1	2	3	4	5	A	A	6	7	8	9						
12	Anjali Singh	1	2	3	4	5	6	7	8	9	10	A	11						
13	Ankam Sai Vineeth Kurmar	1	2	3	A	4	5	6	7	8	9	10	11						
14	Anushka Sharma	1	2	3	4	A	5	6	7	8	9	10	11						
15	Annuraj J Reddy	1	2	3	4	5	6	7	8	9	10	11	12						
16	Aparna Kumari	A	1	2	3	4	5	6	7	8	9	10	11						
17	Ashish Tripathi	A	1	2	3	4	5	6	7	8	9	10	11						
18	Balaji Krishna K R	1	2	3	4	5	6	7	A	8	A	9	10						
19	Bayapu Reddy Sarvgari Madhusudhan reddy	1	2	3	4	5	6	7	8	9	10	11	A						
20	Bhuvana M	1	2	3	4	A	A	5	6	7	8	9	10						

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Date																				
Sl. No.	Students Name																			
21	Burhanuddin Kukshiwala	1	2	3	4	5	6	7	8	9	A	10	11							
22	Bushra Chaudhary	1	2	3	4	A	A	5	6	7	8	9	10							
23	Dajjee Talukdar	1	A	2	3	4	5	6	7	8	9	10	11							
24	Dudekula Gouria	1	2	3	4	5	6	7	8	9	A	A	10							
25	Edake Mayuri Ramesh	1	2	3	4	5	A	6	7	8	9	10	11							
26	Erigela Bharath Kumar Reddy	1	2	3	4	5	6	7	8	9	10	11	12							
27	Galla Kalyana Srinivas	1	2	3	4	5	6	7	A	A	8	9	10							
28	Geeta Yallava Madar	1	2	3	A	4	5	6	7	A	8	9	10							
29	Gideon Vijay Kumar	1	2	A	3	A	4	5	6	7	8	9	10							
30	Gundapaneni Monisha Shree	1	2	3	4	5	6	7	A	8	9	10	11							
31	Gupta Prasad Manhira	A	1	2	3	4	5	6	7	8	9	10	11							
32	Harsha Goel	1	A	2	3	4	5	6	7	8	9	A	A							
33	Ijjurouthu Tejaswi	1	2	3	4	5	6	7	8	9	10	11	12							
34	Jahnavi Moganti	1	2	3	A	4	5	6	A	7	8	A	9							
35	Kabir Cosme Gonsalus	1	2	3	4	5	6	A	7	8	9	10	11							
36	Kadapola Harshanandini	1	2	3	4	5	6	A	7	8	9	A	10							
37	Kakara Dheeraj Kumar	1	2	A	3	4	5	6	7	A	8	9	A							
38	Kansali Mounika	A	1	2	3	4	5	A	6	7	8	9	10							
39	Kaushik Banik	1	2	3	4	5	6	7	8	9	A	A	10							
40	Kaushik Paltanaik	1	A	2	3	4	5	A	6	7	8	9	10							
41	Kommineni Reshma Naga Jyothi	A	1	2	3	4	5	A	6	7	8	9	10							
42	Krishnagiri Naga Nikhil	1	2	3	4	5	6	7	8	9	A	10	A							
43	Krishnakath A	1	2	3	4	A	5	6	7	8	9	10	11							
44	Kumar Abhinav	1	2	3	4	5	6	7	8	9	10	11	12							
45	Kushal G	1	2	3	A	4	5	6	7	8	A	9	10							
46	L Lalith Kumar	1	2	3	4	5	6	A	7	8	9	10	11							
47	Leonard Thompson S	1	2	3	4	5	6	7	8	9	10	11	12							
48	Likitha R	1	2	3	4	5	6	A	7	8	A	9	10							

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Date																				
Sl. No.	Students Name																			
49	Lobo Irene Julis	1	2	3	4	5	A	6	7	8	9	10	11							
50	Lokesh Sharma	1	2	3	4	5	6	7	8	9	10	11	12							
51	Loknath Vijay R	1	2	3	4	5	6	7	8	A	9	10	11							
52	M Bagawathy Subramanian	1	A	2	3	4	5	6	7	8	9	A	10							
53	Mandla Vijay Bhaskar	1	2	3	4	5	6	7	8	9	10	11	12							
54	Margina Yesubabu	A	1	2	3	4	5	6	7	8	9	10	11							
55	Mayank Chauhar	1	2	3	4	5	6	7	8	9	10	11	12							
56	Mohammed Abdul Fardeen Ahmed	1	2	3	A	A	4	5	6	7	8	A	9							
57	Monalisha Gupta	1	2	A	3	4	5	6	7	A	8	9	10							
58	Nandanamapati Bhanu Vishal	1	2	3	4	5	6	7	A	8	9	10	11							
59	Naresh C R	1	2	3	A	4	5	6	7	8	9	10	11							
60	Neeraj Rawat	1	2	3	4	A	5	6	7	8	9	10	11							
61	Nethravathi R	1	2	3	4	A	5	A	A	A	6	7	8							
62	Nilesh Kumar Singh	A	1	2	3	4	5	A	A	6	7	8	9							
63	Nishanth K N	1	2	3	4	5	6	7	8	9	10	A	11							
64	Noolu Murali	1	2	3	4	5	6	7	8	9	10	11	12							
65	P Nandini	A	1	2	3	4	5	6	7	8	9	10	11							
66	P Sai Vineeth	1	2	3	4	5	6	7	8	9	10	11	12							
67	Paru Jain	1	A	2	3	4	5	6	7	8	A	9	10							
68	Pinkey Kumari	1	2	3	4	5	6	7	A	8	9	10	11							
69	Priya	1	2	3	4	5	6	7	A	8	9	10	11							
70	Priya Dey	1	2	3	A	4	5	6	7	A	8	A	9							
71	Priyanshu Kumari	1	2	3	4	5	6	A	7	8	A	9	10							
72	Pujari Nagarjuna	1	A	2	3	4	5	6	7	8	A	9	10							
73	Puneeth Kumar K P	A	1	2	3	4	5	6	7	8	9	10	11							
74	Ragul A	1	2	3	4	5	6	A	7	8	9	10	11							
75	Ragoli Vineeth Kumar	1	2	3	4	5	6	7	8	9	10	11	12							
76	Rakhi Gupta	1	2	3	4	5	6	7	8	9	A	10	11							

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Date																				
Sl. No.	Students Name																			
77	Ramavath Vijay Kumar	1	2	3	4	A	5	6	7	A	8	A	9							
78	Rao Ritusha B Venkat Tirumalesh	1	2	3	4	5	6	7	8	9	A	10	11							
79	Ratnesh Agarwal	1	2	3	4	5	6	A	7	8	9	10	11							
80	Ravuri Yogesh	1	2	3	4	5	6	7	A	8	9	10	11							
81	Rishabh Pal	1	2	3	4	5	6	A	7	8	9	A	10							
82	Rishav Kumar Ghoush	A	1	2	3	4	5	6	7	8	9	10	11							
83	Ritik Negi	A	1	2	3	4	5	6	7	A	8	9	10							
84	Rohith B	1	2	3	4	5	6	7	8	A	9	10	A							
85	S K Manjayya	1	2	3	4	A	5	6	7	8	9	A	10							
86	SVk Sankeerthana	1	2	3	4	5	6	7	8	9	10	11	12							
87	Sagar Singh	A	1	2	3	4	5	6	7	8	9	10	11							
88	Saswata Saryal	1	2	A	3	4	5	6	7	8	9	10	11							
89	Satish Gurunath Channannavar	1	2	3	4	5	6	7	8	9	10	11								
90	Shaikh Isral Ali	1	A	2	3	4	5	6	7	8	9	A	10							
91	Sharma Raj Pawarbhair	1	2	3	4	5	6	7	8	9	10	11	12							
92	Shilpa M	1	2	3	A	4	5	6	7	8	9	10	11							
93	Shingashal Raj Kumar	1	2	3	A	4	5	6	7	8	9	10	11							
94	Shivam Sharma	1	2	3	4	5	6	7	8	9	10	11	12							
95	Shreya	1	2	3	4	5	6	7	8	9	10	11	12							
96	Shubham Soni	1	2	3	4	5	6	7	8	A	9	10	11							
97	Siddesha A S	1	2	3	A	4	A	5	6	7	8	9	10							
98	Singh Nisha Prabhat	1	A	2	3	4	5	6	A	7	8	9	10							
99	Sreya Babu	1	2	A	3	4	5	6	A	7	A	8	9							
100	Suruchi Mishra	1	2	3	4	5	6	7	8	9	A	10	11							
101	Tiwari Chetan Prakash	1	2	3	4	5	6	7	8	9	A	A	10							
102	Umesh B S	1	2	3	4	5	6	7	8	9	10	11	12							
103	Vagdandan Chaitanya	1	2	3	4	A	5	6	7	A	8	9	10							
104	Valluri Tanisha	1	2	3	4	5	6	7	8	9	10	11	12							

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Date																				
Sl. No.	Students Name																			
105	Varun Pant	1	A	2	3	4	5	6	7	8	9	10	11							
106	Venkatesh J C	1	2	3	4	A	5	6	7	8	A	9	10							
Total No. of Students		93	95	99	94	91	100	90	92	92	94	91	101							
Faculty Signature																				

  
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